COST OF GAS RATE FILING - DG 12-____

WINTER PERIOD 2012 - 2013

ORIGINAL FILING

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Calculation of the Cost of Gas Rate

Period Co	overed:	Winter Period Noveml	oer 1, 2012 thr	ough April 30, 2013		
Projected	Gas Sales -	therms				931,112
Total Anti	cipated Cost	of Propane Sendout				\$1,445,302
Add:	Prior Period Interest	d Deficiency Uncollecte	ed		\$0 \$437	
Deduct:	Prior Period Interest	d Excess Collected			(\$47,527) \$0	
	Prior Period	d Adjustments and Inte	erest			(\$47,090)
Total Anti	cipated Cost				_	\$1,398,212
Cost of G	as Rate					
Non-Fixe	d Price Option	n Cost of Gas Rate (pe	er therm)			<u>\$1.5017</u>
Fixed Pric	ce Option Pre	emium				\$0.0200
Fixed Prid	ce Option Cos	st of Gas Rate (per the	rm)			<u>\$1.5217</u>
		on 17(d), the Company d on a monthly basis to				
Maximum	Cost of Gas	Rate - Non-Fixed Pric	e Option (per t	herm)		<u>\$1.8771</u>
Issued: Effective:	October November		Issued By:	Michael D. Eastman		
In Compli	ance with DG	G 12, Order No		Treasurer		

Calculation of the Cost of Gas Rate

Period Covered:	Winter Period November 1, 2011 through April 30, 2012 Winter Period November 1, 2012 through April 30, 2013		
Projected Gas Sales	s - therms		996,907 931,112
Total Anticipated Co	st of Propane Sendout		\$ 2,134,869 \$1,445,302
Add: Prior Per Interest	riod Deficiency Uncollected	\$33,215 \$3,560	\$0 \$437
Deduct: Prior Per Interest	riod Excess Collected	\$0 \$0	(\$47,527) \$0
Prior Per	riod Adjustments and Interest		\$36,775
Total Anticipated Co	st	-	(\$47,090) \$ 2,171,644 \$1,398,212
Fixed Price Option C	Cost of Gas Rate (per therm) *	\$2.2357	
Forecasted Fixed Pr	ice Option Sales (therms)	155,000	
Forecasted Fixed Pr	ice Option Cost of Gas Revenue		\$346,534
Remaining Gas Cos	t to be Recovered	-	\$1,825,110
Forecasted Non-Fixe	ed Price Option Sales (therms)		841,907
Non-Fixed Price Opt	tion Cost of Gas Rate - Beginning Period (per therm)		\$2.1678
Mid Period Adjustme	ent - December 1, 2011		(\$0.0758)
Mid Period Adjustme	ent - March 1, 2012		\$0.0764
Revised Non-Fixed I	Price Option Cost of Gas Rate - Effective March 1, 2012 (per therm	-	\$2.1684
Cost of Gas Rate			
Non-Fixed Price Opt	tion Cost of Gas Rate (per therm)		<u>\$1.5017</u>
Fixed Price Option F	Premium		\$0.0200
Fixed Price Option C	Cost of Gas Rate (per therm)		\$1.5217
	ction 17(d), the Company may adjust the approved ard on a monthly basis to the following rate:		
Maximum Cost of Ga	as Rate - Non-Fixed Price Option (per therm)	=	\$2.7098 \$1.8771
	otion rate was determined in the initial cost of gas filing on Septemb Price Option rate plus a \$0.02 fixed price option premium. (NHPUC		
Effective: March 1, In Compliance with I	r 23, 2012 October, 2012 Issued By:	astman	

CONVERSION OF GAS COSTS - GALLONS TO THERMS WINTER PERIOD 2012 - 2013

	(1)	(2)	(3)	(4)	(5)	(6)	
			VOLU	JMES	UNIT (COST	
	<u>UNIT</u>	CONVERSION FACTOR	GALLONS	<u>THERMS</u>	PER <u>GALLON</u>	PER <u>THERM</u>	
PROPANE FROM INVENTORY	GALLONS	0.91502	1.077.508	985.941	\$1.3448	\$1.4697	

CALCULATION OF COST OF GAS RATE SUPPLY / DEMAND BALANCE WINTER PERIOD 2012 - 2013

		PRIOR	NOV 11	DEC 11	JAN 12	FEB 12	MAR 12	APR 12	TOTAL
	SENDOUT (THERMS)								
1	FIRM SENDOUT *		120,626	183,735	227,981	184,864	151,057	90,920	959,183
2	COMPANY USE		3,383	5,392	5,868	5,186	4,084	2,845	26,758
3	TOTAL SENDOUT		124,009	189,127	233,849	190,050	155,141	93,765	985,941
4	* UNACCTED FOR VOLS INCLUDED		1,348	2,053	2,547	2,066	1,688	1,016	10,718
	COSTS								
5	PROPANE SENDOUT FROM ABOVE		124,009	189,127	233,849	190,050	155,141	93,765	985,941
6	COST/THERM FROM SCHEDULE F		\$1.4367	\$1.4658	\$1.4755	\$1.4822	\$1.4761	\$1.4707	\$1.4697
7	FPO PREMIUM		(\$330)	(\$470)	(\$779)	(\$824)	(\$760)	(\$561)	(\$3,724)
8	TOTAL PROPANE COSTS		\$177,835	\$276,746	\$344,273	\$280,862	\$228,251	\$137,335	\$1,445,302
	REVENUES								
9	FIRM SALES (THERMS)		82,544	117,463	194,788	206,063	190,073	140,181	931,112
10	RATE/THERM PER TARIFF		\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.5017
11	TOTAL REVENUES		\$123,953	\$176,389	\$292,505	\$309,436	\$285,425	\$210,504	\$1,398,212
12	(OVER)/UNDER COLLECTION		\$53,882	\$100,357	\$51,768	(\$28,574)	(\$57,174)	(\$73,169)	\$47,090
13	INTEREST FROM SCHEDULE H		(\$58)	\$151	\$357	\$390	\$275	\$99	\$1,214
14	FINAL (OVER)/UNDER COLLECTION	(\$48,304)	\$53,824	\$100,508	\$52,125	(\$28,184)	(\$56,899)	(\$73,070)	\$0

CALCULATION OF PURCHASED PROPANE COSTS WINTER PERIOD 2012 - 2013

LINE NO.		NOV 2012	DEC 2012	JAN 2013	FEB 2013	MAR 2013	APR 2013	TOTAL
NO.		NOV 2012	DEC 2012	JAN 2013	FED 2013	IVIAR 2013	APR 2013	TOTAL
1	TOTAL SENDOUT (GALLONS)	135,526	206,692	255,567	207,700	169,549	102,473	1,077,508
2	CHANGE TO ENDING INVENTORY BALANCE (GALLONS)	4,000	5,000	(4,000)	(10,000)	(4,000)	(11,000)	(20,000)
3	TOTAL REQUIRED PURCHASES (GALLONS)	139,526	211,692	251,567	197,700	165,549	91,473	1,057,508
4	PROPANE PURCHASE STABILIZATION PLAN DELIVERIES							
5	GALLONS	90,000	140,000	160,000	140,000	110,000	60,000	700,000
6	RATES - from Schedule D							
7	Contract Price	\$1.2914	\$1.2914	\$1.2914	\$1.2914	\$1.2914	\$1.2914	
8	Broker Fee	incl.	incl.	incl.	incl.	incl.	incl.	
9	Pipeline Fee Increase	\$0.0913	\$0.0913	\$0.0913	\$0.0913	\$0.0913	\$0.0913	
10	PERC Fee	incl.	incl.	incl.	incl.	incl.	incl.	
11	Trucking Fee	incl.	incl.	incl.	incl.	incl.	incl.	£4.0007
12	COST PER GALLON	\$1.3827	\$1.3827	\$1.3827	\$1.3827	\$1.3827	\$1.3827	\$1.3827
13	TOTAL COST - Propane Purchase Stabilization Plan Deliveries	\$124,443	\$193,578	\$221,232	\$193,578	\$152,097	\$82,962	\$967,890
14	SPOT PURCHASES							
15	GALLONS	49,526	71,692	91,567	57,700	55,549	31,473	357,508
16	RATES - from Schedule E							
17	Mt. Belvieu Futures Price (09/18/12)	\$0.8854	\$0.8921	\$0.9079	\$0.9067	\$0.8896	\$0.8746	
18	Broker Fee	\$0.0100	\$0.0100	\$0.0100	\$0.0100	\$0.0100	\$0.0100	
19	Pipeline Fee	\$0.1764	\$0.2220	\$0.2220	\$0.2220	\$0.2220	\$0.2220	
20	PERC Fee	\$0.0040	\$0.0040	\$0.0040	\$0.0040	\$0.0040	\$0.0040	
21	Supplier Charge	\$0.0800	\$0.0800	\$0.0800	\$0.0800	\$0.0800	\$0.0800	
22	Trucking Fee	\$0.0762	\$0.0762	\$0.0762	\$0.0762	\$0.0762	\$0.0762	
23	COST PER GALLON	\$1.2320	\$1.2843	\$1.3001	\$1.2989	\$1.2818	\$1.2668	\$1.2815
24	TOTAL COST - Spot Purchases	\$61,016	\$92,074	\$119,046	\$74,947	\$71,203	\$39,870	\$458,156
25	OTHER COSTS							
26	Storage - Winter Period 2012-2013	\$7,500	\$0	\$0	\$0	\$0	\$0	\$7,500
27	Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0
28	TOTAL OTHER COSTS	\$7,500	\$0	\$0	\$0	\$0	\$0	\$7,500
29	<u>TOTAL</u>							
30	GALLONS	139,526	211,692	251,567	197,700	165,549	91,473	1,057,508
31	THERMS	127,669	193,702	230,189	180,900	151,481	83,700	967,641
32	COST	\$192,959	\$285,652	\$340,278	\$268,525	\$223,300	\$122,832	\$1,433,546
33	COST PER GALLON	\$1.3830	\$1.3494	\$1.3526	\$1.3582	\$1.3488	\$1.3428	\$1.3556
34	COST PER THERM	\$1.5114	\$1.4747	\$1.4783	\$1.4844	\$1.4741	\$1.4675	\$1.4815

PROPANE PURCHASE STABILIZATION PROGRAM WINTER PERIOD 2012 - 2013

Line <u>No.</u> 1

110.								
1	Delivery			Pre-P	urchases (Ga	llons)		
2	Month	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Total
3	Nov-11	18,000	13,500	13,500	18,000	13,500	13,500	90,000
4	Dec-11	28,000	21,000	21,000	28,000	21,000	21,000	140,000
5	Jan-12	32,000	24,000	24,000	32,000	24,000	24,000	160,000
6	Feb-12	28,000	21,000	21,000	28,000	21,000	21,000	140,000
7	Mar-12	22,000	16,500	16,500	22,000	16,500	16,500	110,000
8	Apr-12	12,000	9,000	9,000	12,000	9,000	9,000	60,000
9	Total	140,000	105,000	105,000	140,000	105,000	105,000	700,000
10	Monthly %	20.0%	15.0%	15.0%	20.0%	15.0%	15.0%	

11	Unadjusted Price per Gallon ⁽¹⁾	\$1.3690	\$1.2150	\$1.2000	\$1.3070	\$1.2800	\$1.3460	Weighted Avg. \$1.2914
12	Pipeline tariff rate increase (2)							\$0.0913
13	Delivery Price per Gallon							\$1.3827
14	Delivery Price per Therm							\$1.5111

- (1) Inclusive of Pipeline tariff rate, PERC fee, and Trucking charges at time of bid (March 2012), plus hedge premium charge. (2) Pipeline tariff rate increase with pending effective date of 11/16/12 filed with FERC by Enterprise TE Products Pipeline Co.

PROPANE SPOT MARKET PURCHASE COST ANALYSIS WINTER PERIOD 2012 - 2013

		(1)		(2) Broker		(3) Pipeline		(4) PERC		(5) Supplier		(6) Cost		(7) Trucking		(8)		(9)
		Mt. Belvieu	1 _	Fee		Rate ²		Fee		Charge		@ Selkirk		to Keene	3 -	\$ per Gal.	:	\$ per Therm
1	NOV	0.8854	+	0.0100	+	0.1764	+	0.0040	+	0.0800	=	1.1558	+	0.0762	=	1.2320	=	1.3464
2	DEC	0.8921	+	0.0100	+	0.2220	+	0.0040	+	0.0800	=	1.2081	+	0.0762	=	1.2843	=	1.4036
3	JAN	0.9079	+	0.0100	+	0.2220	+	0.0040	+	0.0800	=	1.2239	+	0.0762	=	1.3001	=	1.4209
4	FEB	0.9067	+	0.0100	+	0.2220	+	0.0040	+	0.0800	=	1.2227	+	0.0762	=	1.2989	=	1.4195
5	MAR	0.8896	+	0.0100	+	0.2220	+	0.0040	+	0.0800	=	1.2056	+	0.0762	=	1.2818	=	1.4008
6	APR	0.8746	+	0.0100	+	0.2220	+	0.0040	+	0.0800	=	1.1906	+	0.0762	=	1.2668	=	1.3844

^{1.} Propane futures market quotations (quotes.ino.com) on 9/18/12. See Appendix 1.

^{2.} Enterprise TE Products Pipeline Co., FERC tariffs 54.20.0 effective 7/21/12, and 54.15.0 pending effective date 11/16/12. See Appendix 2A - 2C.

^{3.} Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A & 3B.

PROPANE INVENTORY & WEIGHTED AVERAGE COST OF GAS CALCULATION WINTER PERIOD 2012 - 2013

		WINT	ER PERIOD 2	2012 - 2013				
LINE NO.								
LINE INO.				Ra	ite			
1	August 2012 (Actual)	Therms	Cost	Therm	Gal.			
2	Beginning Balance Purchases Received	46,001 51,164	\$58,636	\$1.2747	\$1.1664			
3 4	Total Available	97,165	\$63,311 \$121,947	\$1.2374 \$1.2550	\$1.1322 \$1.1484			
5	Less Sendout	44,120	\$55,373	\$1.2550	\$1.1484			
6	Ending Balance	53,045	\$66,574	\$1.2550	\$1.1484			
Ü	Ending Dalance	00,040	ψ00,014	ψ1.2000	ψ1.1404			
				Ra	te			
7	September 2012 (Estimated)	Therms	Cost	Therm	Gal.			
8	Paginning Polonge	E2 04E	PCC E74	¢4 0550	\$1.1484			
9	Beginning Balance Purchases Received	53,045 53,254	\$66,574 \$64,400	\$1.2550 \$1.2093	\$1.1464			
10	Total Available	106,299	\$130,974	\$1.2321	\$1.1274			
11	Less Sendout	49,434	\$60,909	\$1.2321	\$1.1274			
12	Ending Balance	56,865	\$70,065	\$1.2321	\$1.1274			
40	0.1.10010 (5.1	T 1	0	Ra				
13	October 2012 (Estimated)	Therms	Cost	Therm	<u>Gal.</u>			
14	Beginning Balance	56,865	\$70,065	\$1.2321	\$1.1274			
15	Purchases Received	85,000	\$109,540	\$1.2887	\$1.1792			
16	Total Available	141,865	\$179,605	\$1.2660	\$1.1584			
17	Less Sendout	85,993	\$108,869	\$1.2660	\$1.1584			
18	Ending Balance	55,872	\$70,736	\$1.2660	\$1.1584			
				<u>Ra</u>				
19	November 2012 (Forecasted)	Therms	Cost	Therm	<u>Gal.</u>			
20	Beginning Balance	55,872	\$70,736	\$1.2660	\$1.1584			
21	Purchases Received	127,669	\$192,959	\$1.5114	\$1.3830			
22	Total Available	183,541	\$263,695	\$1.4367	\$1.3146			
23	Less Sendout	124,009	\$178,165	\$1.4367	\$1.3146		124,009	\$178,165
24	Ending Balance	59,532	\$85,530	\$1.4367	\$1.3146		,	* -,
	ŭ							
				Ra				
25	December 2012 (Forecasted)	Therms	Cost	Therm	Gal.			
26	Paginning Polonge	E0 E22	POE E20	¢4 4267	C1 2116			
26 27	Beginning Balance Purchases Received	59,532 193,702	\$85,530 \$285,652	\$1.4367 \$1.4747	\$1.3146 \$1.3494			
28	Total Available	253,234	\$371,182	\$1.4658	\$1.3434			
29	Less Sendout	189,127	\$277,216	\$1.4658	\$1.3412		189,127	\$277,216
30	Ending Balance	64,107	\$93,966	\$1.4658	\$1.3412		100,127	Ψ277,210
	ŭ							
		_	_	Ra				
31	January 2013 (Forecasted)	Therms	Cost	<u>Therm</u>	<u>Gal.</u>			
32	Beginning Balance	64,107	\$93,966	\$1.4658	\$1.3412			
33	Purchases Received	230,189	\$340,278	\$1.4783	\$1.3526			
34	Total Available	294,296	\$434,244	\$1.4755	\$1.3501			
35	Less Sendout	233,849	\$345,052	\$1.4755	\$1.3501		233,849	\$345,052
36	Ending Balance	60,447	\$89,192	\$1.4755	\$1.3501			
07	F.I	T 1	0	<u>Ra</u>				
37	February 2013 (Forecasted)	Therms	Cost	Therm	<u>Gal.</u>			
38	Beginning Balance	60,447	\$89,192	\$1.4755	\$1.3501			
39	Purchases Received	180,900	\$268,525	\$1.4844	\$1.3582			
40	Total Available	241,347	\$357,717	\$1.4822	\$1.3562			
41	Less Sendout	190,050	\$281,686	\$1.4822	\$1.3562		190,050	\$281,686
42	Ending Balance	51,297	\$76,031	\$1.4822	\$1.3562			
				Ra				
43	March 2013 (Forecasted)	Therms	Cost	<u>Therm</u>	Gal.			
44	Beginning Balance	51,297	\$76,031	\$1.4822	\$1.3562			
45	Purchases Received	151,481	\$223,300	\$1.4741	\$1.3488			
46	Total Available	202,778	\$299,331	\$1.4762	\$1.3507			
47	Less Sendout	155,141	\$229,011	\$1.4761	\$1.3507		155,141	\$229,011
48	Ending Balance	47,637	\$70,320	\$1.4762	\$1.3507		,	4 ,
	-							
		_	_	Ra				
49	April 2013 (Forecasted)	Therms	Cost	Therm	<u>Gal.</u>			
50	Beginning Balance	47,637	\$70,320	\$1.4762	\$1.3507			
51	Purchases Received	83,700	\$122,832	\$1.4762	\$1.3428			
52	Total Available	131,337	\$193,152	\$1.4707	\$1.3426			
53	Less Sendout	93,765	\$137,896	\$1.4707	\$1.3457		93,765	\$137,896
54	Ending Balance	37,572	\$55,256	\$1.4707	\$1.3457		,	,
55		AVERAGE WIN	TER RATE -	SENDOUT		\$1.4697	985,941	\$1,449,026
56					FPO	Premium (Sch	R line 7\	(\$3,724)
56 57				Total Pron		Sendout (Sch		\$1,445,302
•						(7	

PRIOR PERIOD (OVER)/UNDER COLLECTION WINTER PERIOD 2011 - 2012

		<u>PRIOR</u>	NOV 11	DEC 11	JAN 12	FEB 12	MAR 12	<u>APR 12</u>	<u>TOTAL</u>
	COSTS								
1	FIRM SENDOUT (therms)		107,452	165,049	207,029	166,634	119,602	85,510	851,276
2	COMPANY USE (therms)		3,383	5,392	5,868	5,186	4,084	2,845	26,758
3	TOTAL SENDOUT (therms)		110,835	170,441	212,897	171,820	123,686	88,355	878,034
4	COST PER THERM		\$2.0016	\$2.0050	\$1.9248	\$1.9126	\$1.9335	\$1.9525	\$1.9517
5	TOTAL PROPANE COSTS		\$221,850	\$341,726	\$409,788	\$328,617	\$239,151	\$172,514	\$1,713,646
	REVENUES								
6	FPO SALES (therms)		14,709	19,739	32,563	34,335	30,530	20,684	152,560
7	NON-FPO SALES (therms)	_	64,169	86,754	144,950	155,273	139,637	94,222	685,005
8	TOTAL SALES		78,878	106,493	177,513	189,608	170,167	114,906	837,565
9	FPO RATE PER THERM		\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357
10	NON-FPO RATE PER THERM		\$2.1678	\$2.0920	\$2.0920	\$2.0920	\$2.1684	\$2.1684	\$2.1252
11	FPO REVENUES		\$32,885	\$44,130	\$72,801	\$76,763	\$68,256	\$46,243	\$341,078
12	NON-FPO REVENUES	_	\$139,105	\$181,489	\$303,235	\$324,831	\$302,788	\$204,310	\$1,455,758
13	TOTAL REVENUES		\$171,990	\$225,619	\$376,036	\$401,594	\$371,044	\$250,554	\$1,796,837
14	ACTUAL (OVER)/UNDER COLLECTION		\$49,860	\$116,107	\$33,752	(\$72,977)	(\$131,893)	(\$78,040)	(\$83,190)
15	INTEREST AMOUNT		\$159	\$384	\$588	\$537	\$261	(\$23)	\$1,905
16	FINAL (OVER)/UNDER COLLECTION	\$33,758	\$83,777	\$200,268	\$234,608	\$162,168	\$30,536	(\$47,527)	

= (48,304) @ NOVEMBER 1, 2012

(TRANSFER TO SCHEDULE B, LINE 14)

NEW HAMPSHIRE GAS CORPORATION

INTEREST CALCULATION WINTER PERIOD 2012 - 2013

+

18

(47,527)

LINE NO.	MONTH	(1) BEG. OF MONTH BALANCE	(2) (OVER) UNDER COLLECT	(3)	(4) END OF MONTH BALANCE (COL.1+2+3)	(5) AVERAGE BALANCE COL. (COL. [1+4]/2)	(6) ANNUAL INTEREST RATE	(7) INTEREST AMOUNT	(8) MONTH END BAL. WITH INTEREST (COL. 4+7)
1	MAY 2012	(\$47,527)	\$0	\$0	(\$47,527)	(\$47,527)	3.25%	(\$129)	(\$47,656)
2	JUN	(47,656)	0	0	(47,656)	(47,656)	3.25%	(129)	** *
3	JUL	(47,785)	0	0	(47,785)	(47,785)	3.25%	(129)	(47,914)
4	AUG	(47,914)	0	0	(47,914)	(47,914)	3.25%	(130)	(48,044)
5	SEP	(48,044)	0	0	(48,044)	(48,044)	3.25%	(130)	(48,174)
6	OCT	(48,174)	0	0	(48,174)	(48,174)	3.25%	(130)	(48,304)
7	NOV	(48,304)	53,882	0	5,578	(21,363)	3.25%	(58)	5,520
8	DEC	5,520	100,357	0	105,877	55,699	3.25%	151	106,028
9	JAN 2013	106,028	51,768	0	157,796	131,912	3.25%	357	158,153
10	FEB	158,153	(28,574)	0	129,579	143,866	3.25%	390	129,969
11	MAR	129,969	(57,174)	0	72,795	101,382	3.25%	275	73,070
12	APR	73,070	(73,169)	0	(99)	36,486	3.25%	99	0
13 14							=	\$437	=
15	PRIOR PERI	OD BEG. BALAI	NCE w/INTERI	EST @ NOVE	MBER 1, 2012	=			
16	PRIOR PE	RIOD BEG. BAL	. @ MAY 1, 20	12 + INTERES	ST AMOUNT F	OR MAY 2012	- OCTOBER 2	012	
17	=	COL. 1, LINE 1		+	COL. 7, LINES	S 1 TO 6			

(777)

							Gas Corporatio						
						Weather Normaliz	ation - Firm Sen	dout					
				Actual	Normal								
	Actual			Calendar	Calendar		Actual Unit			Normalized	Actual	Unaccounted	Total
	Firm			Month	Month	Colder (Warmer)	Heat Load	Weather	Normal	Firm	Company	For	Firm
Period	Sendout	Base Use	Heat Use	Degree Days	Degree Days	Than Normal	Therm/DD	Adjustment	Heat Load	Sendout	Use	1.13%	Sendout
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)
			(1) - (2)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)		(10 - 11) * 1.13%	(10) - (11) + (12)
Nov-11	110,835	44,905	65,930	669	789	(120)	98.55	11,826	77,756	122,662	3,383	1,348	120,626
Dec-11	170,441	44,905	125,536	1,034	1,171	(137)	121.41	16,633	142,169	187,074	5,392	2,053	183,735
Jan-12	212,897	44,905	167,992	1,214	1,347	(133)	138.38	18,404	186,396	231,301	5,868	2,547	227,981
Feb-12	171,820	44,905	126,915	1,005	1,133	(128)	126.28	16,164	143,079	187,984	5,186	2,066	184,864
Mar-12	123,686	44,905	78,781	704	970	(266)	111.90	29,767	108,548	153,453	4,084	1,688	151,057
Apr-12	88,355	44,905	43,450	534	588	(54)	81.37	4,394	47,844	92,749	2,845	1,016	90,920
						·							
Total	878,034	269,430	608,604	5,160	5,998	(838)		97,188	705,792	975,222	26,758	10,718	959,183

				Weathe	New Hampshire r Normalization -	Gas Corporation Sales Rate Re	esidential				
Period	Billing Cycle Customers	Billing Cycle Sales	Base Load	Heating Load	Billing Cycle Monthly Actual Degree Days	Billing Cycle Monthly Normal Degree Days	Colder (Warmer) Than Normal	Actual Unit Heat Load Therm/DD	Weather Adjustment	Normal Heat Load	Normal Firm Billing Cycle Therms
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
				(1) - (3)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)
Nov-11	794	18,746	6,980	11,766	510	563	(53)	23.07	1,223	12,989	19,969
Dec-11	798	26,358	6,980	19,378	722	845	(123)	26.84	3,301	22,679	29,659
Jan-12	800	42,815	6,980	35,835	1,071	1,208	(137)	33.46	4,584	40,419	47,399
Feb-12	808	44,202	6,980	37,222	1,172	1,304	(132)	31.76	4,192	41,414	48,394
Mar-12	805	39,877	6,980	32,897	951	1,104	(153)	34.59	5,293	38,190	45,170
Apr-12	805	24,921	6,980	17,941	676	907	(231)	26.54	6,131	24,072	31,052
Total		196,919	41,880	155,039	5,102	5,931	(829)	29.82	24,723	179,762	221,643

				Weather	New Hampshire Normalization -	Gas Corporation Sales Rate Co	mmercial				
Period	Billing Cycle Customers	Billing Cycle Sales (1)	Base Load (2)	Heating Load	Billing Cycle Monthly Actual Degree Days (4)	Billing Cycle Monthly Normal Degree Days (5)	Colder (Warmer) Than Normal (6)	Actual Unit Heat Load Therm/DD (7)	Weather Adjustment (8)	Normal Heat Load (9)	Normal Firm Billing Cycle Therms (10)
		(1)	(2)	` '	(4)	(3)	(0)			, ,	,
				(1) - (3)			(4) - (5)	(3) / (4)	(6) X (7)	(3) + (8)	(1) - (3) + (9)
Nov-11	355	60,132	35,503	24,629	504	554	(50)	48.87	2,443	27,072	62,575
Dec-11	358	80,135	35,503	44,632	710	832	(122)	62.86	7,669	52,301	87,804
Jan-12	363	134,698	35,503	99,195	1,063	1,199	(136)	93.32	12,691	111,886	147,389
Feb-12	360	145,406	35,503	109,903	1,183	1,315	(132)	92.90	12,263	122,166	157,669
Mar-12	365	130,290	35,503	94,787	960	1,108	(148)	98.74	14,613	109,400	144,903
Apr-12	366	89,985	35,503	54,482	683	923	(240)	79.77	19,144	73,626	109,129
Total		640,646	213,018	427,628	5,103	5,931	(828)	83.12	68,824	496,452	709,469

Summary - Total Winter Season Billed Sales

	Actual 2011-2012	Normalized
November	78,878	82,544
December	106,493	117,463
January	177,513	194,788
February	189,608	206,063
March	170,167	190,073
April	114,906	140,181
Total	837,565	931,112

New Hampshire Gas Corporation Typical Residential Heating Bill - Fixed Price Option Program Forecasted 2012-2013 Winter Period vs. Actual 2011-2012 Winter Period

		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
1 2	12 MONTHS ENDED 04/2012	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	Winter Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Summer May-Oct	Total Nov-Oct
2	12 MONTHS ENDED 04/2012	1400-11	Dec-11	Jail-12	160-12	IVIAI-12	Αρι-12	Nov-Api	IVIAY-11	Juli-11	Jul-11	Aug-11	Зер-11	Oct-11	iviay-Oct	1404-001
3	Typical Usage - therms (1)	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
4	Residential Heating															
5	Customer Charge	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$105.60
6	Delivery Charge: Winter Summer	φ9.00	φ9.00	φ9.00	φ9.00	φ9.00	\$9.00	\$34.00	\$6.00	φο.υυ	φο.ου	φο.00	φο.υυ	φο.ου	φ31.00	\$105.00
7	First 80 therms @ \$1.1522 \$1.1108	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$88.86	\$61.09	\$33.32	\$33.32	\$46.65	\$78.87	\$342.11	\$895.19
8	Next 120 therms @ \$0.9442 \$0.9028	\$27.38	\$66.09	\$101.03	\$101.97	\$81.20	\$49.10	\$426.77	\$9.03	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.03	\$435.80
9	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
10	Base Delivery Revenue Total	\$128.56	\$167.27	\$202.21	\$203.15	\$182.38	\$150.28	\$1,033.85	\$106.49	\$69.69	\$41.92	\$41.92	\$55.25	\$87.47	\$402.74	\$1,436.59
10	Bude Bentery Nevenue Total	ψ120.00	ψ101.E1	ΨΕ-ΟΣΙΕΙ	Ψ200.10	Ψ102.00	Ψ100.20	ψ1,000.00	ψ100.40	Ψ00.00	Ψ+1.02	Ψ+1.02	ψ00. Σ 0	ψ01.41	ψ+0 2 +	ψ1,400.00
11	Deferred Revenue Surcharge Rate	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
12	Deferred Revenue Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
13	COG Rates	\$2.2357	\$2,2357	\$2.2357	\$2.2357	\$2.2357	\$2,2357	\$2.2357	\$1.9493	\$1.9493	\$2.1945	\$2,2449	\$2,2449	\$2.1145	\$2.0763	
14	Cost of Gas Total	\$243.69	\$335.36	\$418.08	\$420.31	\$371.13	\$295.11	\$2,083.68	\$175.44	\$107.21	\$65.84	\$67.35	\$94.29	\$150.13	\$660.26	\$2,743.94
		4=10100	*******	*******	*	***************************************	4	+=,000000	4	* .*	******	*******	44	¥ 100110	***************************************	
15	Total Bill	\$372	\$503	\$620	\$623	\$554	\$445	\$3,118	\$282	\$177	\$108	\$109	\$150	\$238	\$1,063	\$4,181
16								Winter							Summer	Total
17	12 MONTHS ENDED 04/2013	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	Nov-Apr	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	May-Oct	Nov-Oct
18 19	Typical Usage - therms (1) Residential Heating	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
19	Residential Heating															
20	Customer Charge	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$108.00
21	Delivery Charge: <u>Winter</u> <u>Summer</u>															
22	First 80 therms @ \$1.1522 \$1.1522	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$92.18	\$63.37	\$34.57	\$34.57	\$48.39	\$81.81	\$354.89	\$907.97
23	Next 120 therms @ \$0.9442 \$0.9442	\$27.38	\$66.09	\$101.03	\$101.97	\$81.20	\$49.10	\$426.77	\$9.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.44	\$436.21
24	Over 200 therms @ \$0.7946 \$0.7946	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
25	Base Delivery Revenue Total	\$128.56	\$167.27	\$202.21	\$203.15	\$182.38	\$150.28	\$1,033.85	\$110.62	\$72.37	\$43.57	\$43.57	\$57.39	\$90.81	\$418.33	\$1,452.18
26	Seasonal Base Delivery Difference from previous year				•	•	,	\$0.00		·				•	\$15.59	\$15.59
27	Seasonal Percent Change from previous year							0.0%							3.9%	1.1%
00	Deferred Barrens County and Dete	¢0.0740	₾ 0.0740	CO 0740	CO 0740	CO 0740	CO 0740		# 0.0000	# 0.0000	# 0.0000	#0.0000	# 0.0000	#0.0000		
28 29	Deferred Revenue Surcharge Rate Deferred Revenue Surcharge Total	\$0.0716 \$7.80	\$0.0716 \$10.74	\$0.0716 \$13.39	\$0.0716 \$13.46	\$0.0716 \$11.89	\$0.0716 \$9.45	\$66.73	\$0.0000 \$0.00	\$0.0000 \$0.00	\$0.0000 \$0.00	\$0.0000 \$0.00	\$0.0000 \$0.00	\$0.0000 \$0.00	\$0.00	\$66.73
23	Deletted Revenue Outcharge Total	Ψ1.00	Ψ10.74	ψ13.33	ψ13.40	ψ11.03	ψ3.43	\$00.73	ψ0.00	Ψ00.73						
30	COG Rates	\$1.5217	\$1.5217	\$1.5217	\$1.5217	\$1.5217	\$1.5217	\$1.5217	\$1.7884	\$1.2767	\$1.2025	\$1.3013	\$1.1527	\$1.1527	\$1.3728	
31	Cost of Gas Total	\$165.87	\$228.26	\$284.56	\$286.08	\$252.60	\$200.86		\$160.96	\$70.22	\$36.08	\$39.04	\$48.41	\$81.84	\$436.55	\$1,854.78
32	Seasonal COG Difference from previous year							-\$665.45							-\$223.71	-\$889.16
33	Seasonal Percent Change from previous year							-31.9%							-33.9%	-32.4%
34	Total Bill	\$302	\$406	\$500	\$503	\$447	\$361	\$2,519	\$272	\$143	\$80	\$83	\$106	\$173	\$855	\$3,374
35	Seasonal Total Bill Difference from previous year	ΨOUL	Ψ-του	ΨΟΟΟ	ψυσσ	Ψ-1-1	ΨΟΟΙ	-\$598.72	Ψ2.12	Ψιπο	ΨΟΟ	ΨΟΟ	ψ100	Ψιισ	-\$208.12	-\$806.84
36	Seasonal Percent Change from previous year							-19.2%							-19.6%	-19.3%
37	Seasonal Percent Change resulting from Base Rates (inc.	Def. Revenu	e Surch.)					2.1%							1.5%	2.0%
38	Seasonal Percent Change resulting from COG							-21.3%							-21.0%	-21.3%

⁽¹⁾ Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking.

New Hampshire Gas Corporation Typical Residential Heating Bill - Non-Fixed Price Option Program Forecasted 2012-2013 Winter Period vs. Actual 2011-2012 Winter Period

		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
1 2	12 MONTHS ENDED 04/2011	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	Winter Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Summer May-Oct	Total Nov-Oct
3 4	Typical Usage - therms (1) Residential Heating	109	150	187	188	166	132	932	90	55	30	30	Зер-11 42	71	318	1,250
5 6	Customer Charge Delivery Charge: Winter Summer	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$8.60	\$51.60	\$105.60
7	First 80 therms @ \$1.1522 \$1.1108	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$88.86	\$61.09	\$33.32	\$33.32	\$46.65	\$78.87	\$342.11	\$895.19
8 9	Next 120 therms @ \$0.9442 \$0.9028 Over 200 therms @ \$0.7946 \$0.7532	\$27.38 \$0.00	\$66.09 \$0.00	\$101.03 \$0.00	\$101.97 \$0.00	\$81.20 \$0.00	\$49.10 \$0.00	\$426.77 \$0.00	\$9.03 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9.03 \$0.00	\$435.80 \$0.00
9	Over 200 therms @ \$0.7940 \$0.7552	φ0.00	φ0.00	φ0.00	φ0.00	ψ0.00	φ0.00	φ0.00	ψ0.00	ψ0.00	φυ.υυ	ψ0.00	ψ0.00	φ0.00	φ0.00	φ0.00
10	Base Delivery Revenue Total	\$128.56	\$167.27	\$202.21	\$203.15	\$182.38	\$150.28	\$1,033.85	\$106.49	\$69.69	\$41.92	\$41.92	\$55.25	\$87.47	\$402.74	\$1,436.59
11	Deferred Revenue Surcharge Rate	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
12	Deferred Revenue Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
13	COG Rates	\$2.1678	\$2.0920	\$2.0920	\$2.0920	\$2.1684	\$2.1684	\$2.1253	\$1.9493	\$1.9493	\$2.1945	\$2,2449	\$2,2449	\$2.1145	\$2.0763	
14	Cost of Gas Total	\$236.29	\$313.80	\$391.20	\$393.30	\$359.95	\$286.23	\$1,980.77	\$175.44	\$107.21	\$65.84	\$67.35	\$94.29	\$150.13	\$660.26	\$2,641.03
15	Total Bill	\$365	\$481	\$593	\$596	\$542	\$437	\$3,015	\$282	\$177	\$108	\$109	\$150	\$238	\$1,063	\$4,078
13	Total Bill	\$303	φ 4 01	4030	\$330	φJ42	φ 4 31	\$3,013	\$20Z	φιττ	φ100	\$103	ψ130	Ψ230	\$1,003	φ 4 ,076
16 17	12 MONTHS ENDED 04/2012	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	Winter Nov-Apr	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Summer May-Oct	Total Nov-Oct
18 19	Typical Usage - therms (1) Residential Heating	109	150	187	188	166	132	932	90	55	30	30	42	71	318	1,250
20 21	Customer Charge Delivery Charge: Winter Summer	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$9.00	\$54.00	\$108.00
22	First 80 therms @ \$1.1522 \$1.1522	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$92.18	\$63.37	\$34.57	\$34.57	\$48.39	\$81.81	\$354.89	\$907.97
23 24	Next 120 therms @ \$0.9442 \$0.9442 Over 200 therms @ \$0.7946 \$0.7946	\$27.38 \$0.00	\$66.09 \$0.00	\$101.03 \$0.00	\$101.97 \$0.00	\$81.20 \$0.00	\$49.10 \$0.00	\$426.77 \$0.00	\$9.44 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$9.44 \$0.00	\$436.21 \$0.00
24	Over 200 therms @ \$0.7940 \$0.7940	φ0.00	φ0.00	φ0.00	φ0.00	ψ0.00	φ0.00	φ0.00	ψ0.00	ψ0.00	φυ.υυ	φυ.υυ	ψ0.00	φ0.00	φ0.00	φ0.00
	Base Delivery Revenue Total	\$128.56	\$167.27	\$202.21	\$203.15	\$182.38	\$150.28	\$1,033.85	\$110.62	\$72.37	\$43.57	\$43.57	\$57.39	\$90.81	\$418.33	\$1,452.18
26 27	Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year							\$0.00 0.0%							\$15.59 3.9%	\$15.59 1.1%
28	Deferred Revenue Surcharge Rate	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
	Deferred Revenue Surcharge Total	\$7.80	\$10.74	\$13.39	\$13.46	\$11.89	\$9.45	\$66.73	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$66.73
30	COG Rates	\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.7884	\$1.2767	\$1.2025	\$1.3013	\$1.1527	\$1.1527	\$1.3728	
31	Cost of Gas Total	\$1.3017 \$163.69	\$225.26	\$280.82	\$282.32	\$249.28	\$1.5017	\$1,399.59	\$160.96	\$70.22	\$36.08	\$39.04	\$48.41	\$81.84	\$436.55	\$1,836.14
32	Seasonal COG Difference from previous year							-\$581.18							-\$223.71	-\$804.89
33	Seasonal Percent Change from previous year							-29.3%							-33.9%	-30.5%
34	Total Bill	\$300	\$403	\$496	\$499	\$444	\$358	\$2,500	\$272	\$143	\$80	\$83	\$106	\$173	\$855	\$3,355
35	Seasonal Total Bill Difference from previous year							-\$514.45			·	·	·		-\$208.12	-\$722.57
36 37	Seasonal Percent Change from previous year Seasonal Percent Change resulting from Base Rates (inc.	Def Revenue	Surch)					-17.1% 2.2%							-19.6% 1.5%	-17.7% 2.0%
	Seasonal Percent Change resulting from COG	Doi: Novoilui	Juion.)					-19.3%							-21.0%	-19.7%

⁽¹⁾ Residential Heating Typical Usage: Single family detached home using gas for heat, hot water and cooking.

New Hampshire Gas Corporation Typical Commercial Bill - Fixed Price Option Program Forecasted 2012-2013 Winter Period vs. Actual 2011-2012 Winter Period

		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
1 2	12 MONTHS ENDED 04/2011	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	Winter Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Summer May-Oct	Total Nov-Oct
3 4	Typical Usage - therms <u>Commercial</u>	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
5 6	Customer Charge Delivery Charge: Winter Summer	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$211.20
7 8	First 80 therms @ \$1.1522 \$1.1108 Next 120 therms @ \$0.9442 \$0.9028	\$92.18 \$106.69	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$85.92	\$553.08 \$645.81	\$88.86 \$33.40	\$88.86 \$0.90	\$79.98 \$0.00	\$79.98 \$0.00	\$88.86 \$8.13	\$88.86 \$55.97	\$515.40 \$98.40	\$1,068.48 \$744.21
9	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$54.83	\$77.87	\$49.27	\$27.02	\$0.00	\$208.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.99
10	Base Delivery Revenue Total	\$216.87	\$278.31	\$301.35	\$272.75	\$250.50	\$196.10	\$1,515.88	\$139.46	\$106.96	\$97.18	\$97.18	\$114.19	\$162.03	\$717.00	\$2,232.88
	Deferred Revenue Surcharge Rate	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
12	Deferred Revenue Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
-	COG Rates	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$2.2357	\$1.9493	\$1.9493	\$2.1945	\$2.2449	\$2.2449	\$2.1145	\$2.1041	
14	Cost of Gas Total	\$431.49	\$601.40	\$666.24	\$585.75	\$523.15	\$382.30	\$3,190.33	\$228.07	\$157.89	\$158.00	\$161.63	\$199.80	\$300.26	\$1,205.65	\$4,395.98
15	Total Bill	\$648	\$880	\$968	\$859	\$774	\$578	\$4,706	\$368	\$265	\$255	\$259	\$314	\$462	\$1,923	\$6,629
16 17	12 MONTHS ENDED 04/2012	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	Winter Nov-Apr	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Summer May-Oct	Total Nov-Oct
18 19	Typical Usage - therms <u>Commercial</u>	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
	Customer Charge Delivery Charge: Winter Summer	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$216.00
22	First 80 therms @ \$1.1522 \$1.1522	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$92.18	\$92.18	\$82.96	\$82.96	\$92.18	\$92.18	\$534.64	\$1,087.72
23 24	Next 120 therms @ \$0.9442 \$0.9442 Over 200 therms @ \$0.7946 \$0.7946	\$106.69 \$0.00	\$113.30 \$54.83	\$113.30 \$77.87	\$113.30 \$49.27	\$113.30 \$27.02	\$85.92 \$0.00	\$645.81 \$208.99	\$34.94 \$0.00	\$0.94 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8.50 \$0.00	\$58.54 \$0.00	\$102.92 \$0.00	\$748.73 \$208.99
25	Base Delivery Revenue Total	\$216.87	\$278.31	\$301.35	\$272.75	\$250.50	\$196.10	\$1,515.88	\$145.12	\$111.12	\$100.96	\$100.96	\$118.68	\$168.72	\$745.56	\$2,261.44
26 27	Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year							\$0.00 0.0%							\$28.56 4.0%	\$28.56 1.3%
	Deferred Revenue Surcharge Rate	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
29	Deferred Revenue Surcharge Total	\$13.82	\$19.26	\$21.34	\$18.76	\$16.75	\$12.24	\$102.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.17
	COG Rates	\$1.5217	\$1.5217	\$1.5217	\$1.5217	\$1.5217	\$1.5217	\$1.5217	\$1.7884	\$1.2767	\$1.2025	\$1.3013	\$1.1527	\$1.1527	\$1.3249	
31 32	Cost of Gas Total Seasonal COG Difference from previous year	\$293.69	\$409.34	\$453.47	\$398.69	\$356.08	\$260.21	\$2,171.48 -\$1.018.85	\$209.24	\$103.41	\$86.58	\$93.69	\$102.59	\$163.68	\$759.19 -\$446.46	\$2,930.67 -\$1,465.31
-	Seasonal Percent Change from previous year							-31.9%							-37.0%	-33.3%
-	Total Bill	\$524	\$707	\$776	\$690	\$623	\$469	\$3,790	\$354	\$215	\$188	\$195	\$221	\$332	\$1,505	\$5,294
	Seasonal Total Bill Difference from previous year Seasonal Percent Change from previous year							-\$916.68 -19.5%							-\$417.90 -21.7%	-\$1,334.58 -20.1%
	Seasonal Percent Change from previous year Seasonal Percent Change resulting from Base Rates (inc.	Def. Revenue	Surch.)					-19.5% 2.2%							-21.7% 1.5%	-20.1% 2.0%
	Seasonal Percent Change resulting from COG							-21.6%							-23.2%	-22.1%

New Hampshire Gas Corporation Typical Commercial Bill - Non-Fixed Price Option Program Forecasted 2012-2013 Winter Period vs. Actual 2011-2012 Winter Period

		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)
1 2	12 MONTHS ENDED 04/2011	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	Winter Nov-Apr	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Summer May-Oct	Total Nov-Oct
3 4	Typical Usage - therms <u>Commercial</u>	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
5 6	Customer Charge Delivery Charge: Winter Summer	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$17.20	\$103.20	\$211.20
7 8	First 80 therms @ \$1.1522 \$1.1108 Next 120 therms @ \$0.9442 \$0.9028	\$92.18 \$106.69	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$113.30	\$92.18 \$85.92	\$553.08 \$645.81	\$88.86 \$33.40	\$88.86 \$0.90	\$79.98 \$0.00	\$79.98 \$0.00	\$88.86 \$8.13	\$88.86 \$55.97	\$515.40 \$98.40	\$1,068.48 \$744.21
9	Over 200 therms @ \$0.7946 \$0.7532	\$0.00	\$54.83	\$77.87	\$49.27	\$27.02	\$0.00	\$208.99	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$208.99
10	Base Delivery Revenue Total	\$216.87	\$278.31	\$301.35	\$272.75	\$250.50	\$196.10	\$1,515.88	\$139.46	\$106.96	\$97.18	\$97.18	\$114.19	\$162.03	\$717.00	\$2,232.88
11	Deferred Revenue Surcharge Rate	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
12	Deferred Revenue Surcharge Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
13	COG Rates	\$2.1678	\$2.0920	\$2.0920	\$2.0920	\$2.1684	\$2.1684	\$2.1239	\$1.9493	\$1.9493	\$2.1945	\$2.2449	\$2.2449	\$2.1145	\$2.1041	
14	Cost of Gas Total	\$418.39	\$562.75	\$623.42	\$548.10	\$507.41	\$370.80	\$3,030.87	\$228.07	\$157.89	\$158.00	\$161.63	\$199.80	\$300.26	\$1,205.65	\$4,236.52
15	Total Bill	\$635	\$841	\$925	\$821	\$758	\$567	\$4,547	\$368	\$265	\$255	\$259	\$314	\$462	\$1,923	\$6,469
							T									
16 17	12 MONTHS ENDED 04/2012	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	Winter Nov-Apr	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Summer May-Oct	Total Nov-Oct
18 19	Typical Usage - therms <u>Commercial</u>	193	269	298	262	234	171	1,427	117	81	72	72	89	142	573	2,000
20 21	Customer Charge Delivery Charge: Winter Summer	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$18.00	\$108.00	\$216.00
22	First 80 therms @ \$1.1522 \$1.1522	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$92.18	\$553.08	\$92.18	\$92.18	\$82.96	\$82.96	\$92.18	\$92.18	\$534.64	\$1,087.72
23 24	Next 120 therms @ \$0.9442 \$0.9442 Over 200 therms @ \$0.7946 \$0.7946	\$106.69 \$0.00	\$113.30 \$54.83	\$113.30 \$77.87	\$113.30 \$49.27	\$113.30 \$27.02	\$85.92 \$0.00	\$645.81 \$208.99	\$34.94 \$0.00	\$0.94 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$8.50 \$0.00	\$58.54 \$0.00	\$102.92 \$0.00	\$748.73 \$208.99
25	Base Delivery Revenue Total	\$216.87	\$278.31	\$301.35	\$272.75	\$250.50	\$196.10	\$1.515.88	\$145.12	\$111.12	\$100.96	\$100.96	\$118.68	\$168.72	\$745.56	\$2,261.44
26	Seasonal Base Delivery Difference from previous year	42.0.0.		+++++++++++++++++++++++++++++++++++++		+ 200.00	V.000	\$0.00	Ų. 1011 <u>2</u>	¥ <u>-</u>	V.00.00	V.00.00	VIII.0.00	V.00	\$28.56	\$28.56
27	Seasonal Percent Change from previous year							0.0%							4.0%	1.3%
	Deferred Revenue Surcharge Rate	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716	\$0.0716		\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000	\$0.0000		
29	Deferred Revenue Surcharge Total	\$13.82	\$19.26	\$21.34	\$18.76	\$16.75	\$12.24	\$102.17	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.17
	COG Rates	\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.5017	\$1.7884	\$1.2767	\$1.2025	\$1.3013	\$1.1527	\$1.1527	\$1.3249	
31 32	Cost of Gas Total Seasonal COG Difference from previous year	\$289.83	\$403.96	\$447.51	\$393.45	\$351.40	\$256.79	\$2,142.94 -\$887.93	\$209.24	\$103.41	\$86.58	\$93.69	\$102.59	\$163.68	\$759.19 -\$446.46	\$2,902.13 -\$1,334.39
	Seasonal Percent Change from previous year							-29.3%							-37.0%	-31.5%
34	Total Bill	\$521	\$702	\$770	\$685	\$619	\$465	\$3,761	\$354	\$215	\$188	\$195	\$221	\$332	\$1,505	\$5,266
35	Seasonal Total Bill Difference from previous year							-\$785.76					·		-\$417.90	-\$1,203.66
36 37	Seasonal Percent Change from previous year Seasonal Percent Change resulting from Base Rates (inc.	Def Revenue	e Surch)					-17.3% 2.2%							-21.7% 1.5%	-18.6% 2.0%
	Seasonal Percent Change resulting from COG	_ 5	- 20.0/1./					-19.5%							-23.2%	-20.6%

			1.12		shire Gas Corpo				
				torical COG Comp	arison - FPO vs.		_		
			Percent			Typical	Average	Typical	Cost/(Savings)
Winter	FPO	Amount	Participation	Actual	Premium	Residential	Non-FPO	Residential	to FPO
Period	Rate	of Premium	(therms)	FPO Volumes	Revenue	FPO bill	Rate	Non-FPO bill	Customers
2011-2012	\$2.2357	\$0.02	18.21%	152,560	\$3,051	\$2,084	\$2.1253	\$1,981	\$103
2010-2011	FF	O not offered of	lue to Selkirk te	rminal embargo					
2009-2010	\$1.3402	\$0.02	17.12%	163,486	\$3,270	\$2,256	\$1.4900	\$2,396	(\$140)
2008-2009	\$2.2408	\$0.02	21.08%	205,970	\$4,119	\$2,974	\$1.7347	\$2,492	\$482
2007-2008	\$1.5212	\$0.02	28.01%	266,419	\$5,328	\$2,288	\$1.7646	\$2,520	(\$232)
2006-2007	\$1.4741	\$0.02	21.86%	206,686	\$4,134	\$2,250	\$1.5397	\$2,313	(\$63)
2005-2006	\$1.5260	\$0.02	42.91%	348,849	\$6,977	\$2,248	\$1.3742	\$2,103	\$145
2004-2005	\$1.2323	n/a	39.44%	340,315	n/a	\$1,946	\$1.2647	\$1,976	(\$30)
2003-2004	\$0.8877	n/a	38.78%	316,300	n/a	\$1,580	\$1.0325	\$1,718	(\$138)
Average						\$2,203		\$2,187	\$16

MONT BELVIEU PROPANE FUTURES - 09/18/12 CLOSE

ClearPort > MONT BELVIEU LDH PROPANE Nov 2012 (E)



Free Currency Trading eBook From Forex.com

0.88542 +

2012-09-18

ClearPort > MONT BELVIEU LDH PROPANE Dec 2012 (E)



Free Currency Trading eBook From Forex.com

0.89208 +

2012-09-18

ClearPort > MONT BELVIEU LDH PROPANE Jan 2013 (E) (



Free Currency Trading eBook From Forex.com

0.90792 +

2012-09-18

ClearPort > MONT BELVIEU LDH PROPANE Feb 2013 (E)



Free Currency Trading eBook From Forex.com

0.90667 +

2012-09-18

ClearPort > MONT BELVIEU LDH PROPANE Mar 2013 (E)



Free Currency Trading eBook From Forex.com

0.88958 +

2012-09-18

ClearPort > MONT BELVIEU LDH PROPANE Apr 2013 (E) (



Free Currency Trading eBook From Forex.com

0.87458 +

2012-09-18

RATES (In Cents-per-bbl.)

ITEM NO. 135 Non-Incentive Rates for Propane (Gulf Coast Origins)

[U] All rates in this item are unchanged unless otherwise indicated.

[U] All rates in thi	s item are unchange	d unless oth		
Double of an	Annadia (Diameilla I	aniah TA)	Origin	To TV)
Destination	Arcadia (Bienville I	ansh, LA)	Mont Belvieu (Chambers C	
Arcadia (Bienville Parish, LA)	-		185.88	
Calvert City (Marshall Co., KY)	-		346.11	
Coshocton (Coshocton Co., OH)	377.62		403.40	
Dexter (Stoddard Co., MO)	243.93		269.60	
Du Bois (Clearfield Co., PA)	422.64	(1)	447.85	(1)
[C] Eagle (Chester Co., PA)	[C]		[C]	
Finger Lakes (Schuyler Co., NY)	448.91		474.24	
Floreffe Junction (Allegheny Co., PA)	_		384.24	
Fontaine (Green Co., AR)	227.40		253.29	
Greensburg (Westmoreland Co., PA)	397.44	(1)	422.64	(1)
Harford Mills (Cortland Co., NY)	452.26	(1)	477.66	(1)
Kingsland (Cleveland Co., AR)	201.89		214.82	
Lebanon (Boone Co., IN)	292.07	(8)	317.96	(8)
Lima (Allen Co., OH)	314.54		340.57	
North Little Rock (Pulaski Co., AR)	200.76		226.66	
Oneonta (Otsego Co., NY)	490.93	(1)	516.14	(1)
Princeton (Gibson Co., IN)	319.99		346.11	
Schaefferstown (Lebanon Co., PA)	457.10		482.80	
Selkirk (Albany Co., NY)	523.58	(1)	548.79	(1)
Seymour (Jackson Co., IN)	276.39		302.13	
Sinking Spring (Berks Co., PA)	457.10		482.80	
Todhunter (Butler Co., OH)	335.69		361.47	
[C] Twin Oaks (Delaware Co., PA)	[C]		[C]	
Watkins Glen (Schuyler Co., NY)	427.91	(1)	453.24	(1)
West Memphis (Crittenden Co., AR)	_		269.60	(8)

RATES (In Cents-per-bbl.)

ITEM NO. 135 Non-Incentive Rates for Propane ([W] Gulf Coast Origins Southern Segment Origins)

			Origin	
Destination	Arcadia (Bienville Parish	, LA)	Mont Belvieu (Chambers Co	., TX)
[N] ZONE 1 Lima (Allen Co., OH)	[C]		[I] 523.56	
Todhunter (Butler Co., OH)	[1] 523.56		[1] 523.56	
[N] <u>ZONE 2</u>				
Coshocton (Coshocton Co., OH) Du Bois (Clearfield Co., PA) Greensburg (Westmoreland Co., PA)	[1] 711.65 [1] 711.65 [1] 711.65	(1) (1)	[1] 711.65 [1] 711.65 [1] 711.65	(1) (1)
[N] ZONE 3			i	
Eagle (Chester Co., PA) Schaefferstown (Lebanon Co., PA) Sinking Spring (Berks Co., PA) [C] Twin Oaks (Delaware Co., PA)	[I] 887.08 [C] [C] [C]		[I] 887.08 [I] 887.08 [I] 887.08 [C]	
[N] <u>ZONE 4</u>				
Finger Lakes (Schuyler Co., NY) Harford Mills (Cortland Co., NY) Oneonta (Otsego Co., NY) Selkirk (Albany Co., NY) Watkins Glen (Schuyler Co., NY)	[I] 953.37 [C] [C] [C] [1] 932.37	[C] (I) [C] (I) [C] (I) (I)	[I] 953.37 [I] 932.37 [I] 932.37 [I] 932.37 [I] 932.37	(1) (1) (1) (1)
[N] <u>ZONE 5</u>				
Arcadia (Bienville Parish, LA) Calvert City (Marshall Co., KY) Dexter (Stoddard Co., MO) [C] Floreffe Junction (Allegheny Co., PA) Fontaine (Green Co., AR) Kingsland (Cleveland Co., AR) Lebanon (Boone Co., IN)	 [C] [C] [C] [C]	[C] (8)	[D] 162.88 [D] 306.99 [I] 269.46 [C] [I] 249.10 [D] 194.47 [I] 377.66	(8)
North Little Rock (Pulaski Co., AR) Princeton (Gibson Co., IN) Seymour (Jackson Co., IN) West Memphis (Crittenden Co., AR)	[C] [I] 324.25 [C]	(-)(-)	[1] 213.36 [1] 324.25 [1] 353.29 [1] 249.97	(8)

ENTERPRISE TE PRODUCTS PIPELINE CO. TARIFF RATES Rates per Gallon

FERC 54.20.0 - Effective July 21, 2012

ITEM NO. 135 - Non-Incentive Rates for Propane (Gulf Coast Origins)

		Origin		
		Mount Belvieu		
Destination		¢-per-bbl	gal-per-bbl	¢-per-gal
Selkirk	See page			
(Albany Co., NY)	29 of 33	548.8	42	0.1307

FERC 54.15.0 - Effective November 16, 2012 (pending FERC approval)

ITEM NO. 135 - Non-Incentive Rates for Propane (Southern Segment Origins)

				•ge,
		Origin		
		Mount Belvieu		
Destination		¢-per-bbl	gal-per-bbl	¢-per-gal
Selkirk	See page			
(Albany Co., NY)	12 of 16	932.4	42	0.2220

ITEM NO. 30 - December-through-February Charges

If, during a single calendar month in the period December through February, Shipper receives deliveries at northeast terminals in excess of the total volume delivered to the same Shipper at such terminals during the preceding March-through-November period, a charge of thirty cents (30¢) per Barrel in addition to all other charges shall apply to such excess volume.

		Origin		
		Mount Belvieu		
Destination		¢-per-bbl	gal-per-bbl	¢-per-gal
Selkirk				
(Albany Co., NY)		30.0	42	0.0071

From: Deanna Delacruz [mailto:d.delacruz@northerngastransport.com]

Sent: Monday, September 17, 2012 05:27 PM

Subject: Fuel Surcharge email

Northern Gas Transport, Inc. Box 106 Lyndonville, VT 05851-0106 1-800-648-1075 FAX: 802-626-5039

September 17, 2012

To: All Customers

Re: Fuel Surcharge

As of Monday, September 17, 2012 the Department of Energy New England average price per gallon of diesel fuel was \$4.215. All deliveries invoiced from Sunday, September 23, 2012 through Saturday, September 29, 2012 will be line item assessed at 32.5% fuel surcharge. Thank you and should you have any questions, please contact Susan Noyes at 1-800-648-1075 extension 223.

Best Regards,

Bruce Grant President/Owner

Northern Gas Transport Inc. - Selkirk to Keene

Fuel										
	Base	Base	Surcharge		Total	Total Rate				
Gallons	Rate	Charge	Rate	Surcharge	Charge	Per Gallon				
9,200	\$0.0575	\$529.00	20.00%	\$105.80	\$634.80	\$0.0690				
9,200	\$0.0575	\$529.00	20.50%	\$108.45	\$637.45	\$0.0693				
9,200	\$0.0575	\$529.00	21.00%	\$111.09	\$640.09	\$0.0696				
9,200	\$0.0575	\$529.00	21.50%	\$113.74	\$642.74	\$0.0699				
9,200	\$0.0575	\$529.00	22.00%	\$116.38	\$645.38	\$0.0702				
9,200	\$0.0575	\$529.00	22.50%	\$119.03	\$648.03	\$0.0704				
9,200	\$0.0575	\$529.00	23.00%	\$121.67	\$650.67	\$0.0707				
9,200	\$0.0575	\$529.00	23.50%	\$124.32	\$653.32	\$0.0710				
9,200	\$0.0575	\$529.00	24.00%	\$126.96	\$655.96	\$0.0713				
9,200	\$0.0575	\$529.00	24.50%	\$129.61	\$658.61	\$0.0716				
9,200	\$0.0575	\$529.00	25.00%	\$132.25	\$661.25	\$0.0719				
9,200	\$0.0575	\$529.00	25.50%	\$134.90	\$663.90	\$0.0722				
9,200	\$0.0575	\$529.00	26.00%	\$137.54	\$666.54	\$0.0725				
9,200	\$0.0575	\$529.00	26.50%	\$140.19	\$669.19	\$0.0727				
9,200	\$0.0575	\$529.00	27.00%	\$142.83	\$671.83	\$0.0730				
9,200	\$0.0575	\$529.00	27.50%	\$145.48	\$674.48	\$0.0733				
9,200	\$0.0575	\$529.00	28.00%	\$148.12	\$677.12	\$0.0736				
9,200	\$0.0575	\$529.00	28.50%	\$150.77	\$679.77	\$0.0739				
9,200	\$0.0575	\$529.00	29.00%	\$153.41	\$682.41	\$0.0742				
9,200	\$0.0575	\$529.00	29.50%	\$156.06	\$685.06	\$0.0745				
9,200	\$0.0575	\$529.00	30.00%	\$158.70	\$687.70	\$0.0748				
9,200	\$0.0575	\$529.00	30.50%	\$161.35	\$690.35	\$0.0750				
9,200	\$0.0575	\$529.00	31.00%	\$163.99	\$692.99	\$0.0753				
9,200	\$0.0575	\$529.00	31.50%	\$166.64	\$695.64	\$0.0756				
9,200	\$0.0575	\$529.00	32.00%	\$169.28	\$698.28	\$0.0759				
9,200	\$0.0575	\$529.00	32.50%	\$171.93	\$700.93	\$0.0762				
9,200	\$0.0575	\$529.00	33.00%	\$174.57	\$703.57	\$0.0765				
9,200	\$0.0575	\$529.00	33.50%	\$177.22	\$706.22	\$0.0768				
9,200	\$0.0575	\$529.00	34.00%	\$179.86	\$708.86	\$0.0771				
9,200	\$0.0575	\$529.00	34.50%	\$182.51	\$711.51	\$0.0773				
9,200	\$0.0575	\$529.00	35.00%	\$185.15	\$714.15	\$0.0776				
9,200	\$0.0575	\$529.00	35.50%	\$187.80	\$716.80	\$0.0779				
9,200	\$0.0575	\$529.00	36.00%	\$190.44	\$719.44	\$0.0782				
9,200	\$0.0575	\$529.00	36.50%	\$193.09	\$722.09	\$0.0785				
9,200	\$0.0575	\$529.00	37.00%	\$195.73	\$724.73	\$0.0788				
9,200	\$0.0575	\$529.00	37.50%	\$198.38	\$727.38	\$0.0791				
9,200	\$0.0575	\$529.00	38.00%	\$201.02	\$730.02	\$0.0794				
9,200	\$0.0575	\$529.00	38.50%	\$203.67	\$732.67	\$0.0796				
9,200	\$0.0575	\$529.00	39.00%	\$206.31	\$735.31	\$0.0799				
9,200	\$0.0575	\$529.00	39.50%	\$208.96	\$737.96	\$0.0802				
9,200	\$0.0575	\$529.00	40.00%	\$211.60	\$740.60	\$0.0805				

New Hampshire Gas Corporation Deferred Revenue Surcharge Calculation DG 09-038

Year 1 Residential Customers Commercial Customers 1-80 Therm Block Sales 81-199 Therm Block Sales 200+ Therms Block Sales Deferred Revenue - Year 1 (N	Nov-09 800 330 34,079 11,955 42,922 Nov. 1, 2009 -	Dec-09 811 339 41,944 16,111 49,750 Oct. 31, 201	Jan-10 812 341 57,937 41,584 142,508	Feb-10 823 333 55,014 35,007 118,887	Mar-10 819 318 51,258 28,478 100,012	Apr-10 811 342 43,816 17,950 64,913	May-10 801 341 30,878 9,872 34,312	Jun-10 739 344 19,129 6,214 21,238	Jul-10 752 347 14,835 5,428 19,513	Aug-10 743 339 12,870 5,272 17,700	Sep-10 756 340 13,387 5,312 17,347	Oct-10 770 344 16,458 5,856 21,666	Total 9,437 4,058 391,605 189,039 650,768	Billed Rate \$8.20 \$16.40 \$1.0694 \$0.8614 \$0.7118	Max Rate \$9.00 \$18.00 \$1.1522 \$0.9442 \$0.7946	Deferred <u>Rate</u> \$0.80 \$1.60 \$0.0828 \$0.0828 \$0.0828	Deferred <u>Revenue</u> \$7,550 \$6,493 \$32,425 \$15,652 \$53,884 \$116,004
Year 2 Residential Customers Commercial Customers 1-80 Therm Block Sales 81-199 Therm Block Sales 200+ Therms Block Sales Deferred Revenue - Year 2 (N	Nov-10 800 347 32,717 11,305 37,112 Nov. 1, 2010	Dec-10 808 358 46,097 20,559 63,626 Oct. 31, 201	Jan-11 815 364 56,731 38,053 128,291	Feb-11 809 367 56,611 40,840 131,690	Mar-11 813 371 53,736 32,808 107,428	Apr-11 809 367 51,117 26,817 87,605	May-11 780 359 33,502 11,508 42,740	Jun-11 736 363 19,387 6,636 23,320	Jul-11 741 361 15,578 5,941 24,227	Aug-11 738 357 13,140 5,653 21,839	Sep-11 768 354 14,454 5,834 24,046	Oct-11 772 351 17,112 6,003 23,402	Total 9,389 4,319 410,182 211,957 715,326	Billed Rate \$8.60 \$17.20 \$1.1108 \$0.9028 \$0.7532	Max <u>Rate</u> \$9.00 \$18.00 \$1.1522 \$0.9442 \$0.7946	Deferred <u>Rate</u> \$0.40 \$0.80 \$0.0414 \$0.0414	Deferred <u>Revenue</u> \$3,756 \$3,455 \$16,982 \$8,775 \$29,614 \$62,582
Deferred Revenue to be Collected Nov. 1, 2012 - Oct. 31, 2013 (one-half of Deferred Revenue Total) Therm Sales Forecast - Nov. 1, 2012 - Oct. 31, 2013 1,247,3											\$178,586 \$89,293 1,247,331 \$0.0716						
Residential Heating Customs Typical Therm Usage - Wint Bill Impact (\$) - Winter 2012 Bill Impact (%) - Winter 2011 Typical Therm Usage - Sum Bill Impact (\$)- Summer Per Bill Impact (\$)- Summer Per	ter Period 2-2013 (Non-I 2-2013 (Non- nmer Period riod																932 \$66.73 2.7% 318 \$22.77 2.7%