$\qquad$

WINTER PERIOD 2012-2013
ORIGINAL FILING

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New Hampshire Gas Corporation

## Calculation of the Cost of Gas Rate

Period Covered: Winter Period November 1, 2012 through April 30, 2013

| Projected Gas Sales - therms |  |  | 931,112 |
| :---: | :---: | :---: | :---: |
| Total Anticipated Cost of Propane Sendout |  |  | \$1,445,302 |
| Add: | Prior Period Deficiency Uncollected | \$0 |  |
|  | Interest | \$437 |  |
| Deduct: | Prior Period Excess Collected | $(\$ 47,527)$ |  |
|  | Interest | \$0 |  |
|  | Prior Period Adjustments and Interest | $(\$ 47,090)$ |  |
| Total Anticipated Cost |  |  | \$1,398,212 |

## Cost of Gas Rate

Non-Fixed Price Option Cost of Gas Rate (per therm) \$1.5017
Fixed Price Option Premium \$0.0200
Fixed Price Option Cost of Gas Rate (per therm) \$1.5217

Pursuant to tariff section 17(d), the Company may adjust the approved cost of gas rate upward on a monthly basis to the following rate:

Maximum Cost of Gas Rate - Non-Fixed Price Option (per therm)
$\$ 1.8771$

Issued: October __, 2012 Issued By:
Effective: November 1, 2012
Michael D. Eastman
Treasurer
In Compliance with DG 12- $\qquad$ Order No. $\qquad$

## New Hampshire Gas Corporation

Calculation of the Cost of Gas Rate


Cost of Gas Rate

| Non-Fixed Price Option Cost of Gas Rate (per therm) | $\underline{\$ 1.5017}$ |
| :--- | ---: |
| Fixed Price Option Premium | $\$ 0.0200$ |
| Fixed Price Option Cost of Gas Rate (per therm) | $\underline{\$ 1.5217}$ |


| Pursuant to tariff section 17(d), the Company may adjust the approved |
| :--- |
| cost of gas rate upward on a monthly basis to the following rate: |
| Maximum Cost of Gas Rate - Non-Fixed Price Option (per therm) |
| $\$ 2.7098$ |

* The Fixed Price Option rate was determined in the initial cost of gas filing on September 20, 2011, based
on the Non-Fixed Price Option rate plus a $\$ 0.02$ fixed price option premium. (NHPUC Order No. 24,516) -on the Non-Fixed Price Option rate plus a $\$ 0.02$ fixed price option premium. (NHPUC Order No. 24,516)

| Issued: | February 23, 2012 | October __, 2012 |
| :--- | :--- | :--- |
| Effective: | March 1, 2012 | Issued By: |
|  |  |  |
|  |  |  |
| Movember 1, 2012 |  | Treasurer |

$\qquad$ Order No. $\qquad$

## NEW HAMPSHIRE GAS CORPORATION

CONVERSION OF GAS COSTS - GALLONS TO THERMS
WINTER PERIOD 2012-2013


NEW HAMPSHIRE GAS CORPORATION

CALCULATION OF COST OF GAS RATE SUPPLY / DEMAND BALANCE
WINTER PERIOD 2012-2013
$\qquad$ NOV 11
DEC 11
JAN 12
FEB 12
MAR 12
APR 12
TOTAL

|  | PRIOR | NOV 11 | DEC 11 | JAN 12 | FEB 12 | MAR 12 | APR 12 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENDOUT (THERMS) |  |  |  |  |  |  |  |  |
| FIRM SENDOUT * |  | 120,626 | 183,735 | 227,981 | 184,864 | 151,057 | 90,920 | 959,183 |
| COMPANY USE |  | 3,383 | 5,392 | 5,868 | 5,186 | 4,084 | 2,845 | 26,758 |
| TOTAL SENDOUT |  | 124,009 | 189,127 | 233,849 | 190,050 | 155,141 | 93,765 | 985,941 |
| * UNACCTED FOR VOLS INCLUDED |  | 1,348 | 2,053 | 2,547 | 2,066 | 1,688 | 1,016 | 10,718 |
| COSTS |  |  |  |  |  |  |  |  |
| PROPANE SENDOUT FROM ABOVE |  | 124,009 | 189,127 | 233,849 | 190,050 | 155,141 | 93,765 | 985,941 |
| COST/THERM FROM SCHEDULE F |  | \$1.4367 | \$1.4658 | \$1.4755 | \$1.4822 | \$1.4761 | \$1.4707 | \$1.4697 |
| FPO PREMIUM |  | (\$330) | (\$470) | (\$779) | (\$824) | (\$760) | (\$561) | $(\$ 3,724)$ |
| TOTAL PROPANE COSTS |  | \$177,835 | \$276,746 | \$344,273 | \$280,862 | \$228,251 | \$137,335 | \$1,445,302 |
| REVENUES |  |  |  |  |  |  |  |  |
| FIRM SALES (THERMS) |  | 82,544 | 117,463 | 194,788 | 206,063 | 190,073 | 140,181 | 931,112 |
| RATE/THERM PER TARIFF |  | \$1.5017 | \$1.5017 | \$1.5017 | \$1.5017 | \$1.5017 | \$1.5017 | \$1.5017 |
| TOTAL REVENUES |  | \$123,953 | \$176,389 | \$292,505 | \$309,436 | \$285,425 | \$210,504 | \$1,398,212 |
| (OVER)/UNDER COLLECTION |  | \$53,882 | \$100,357 | \$51,768 | $(\$ 28,574)$ | $(\$ 57,174)$ | $(\$ 73,169)$ | \$47,090 |
| INTEREST FROM SCHEDULE H |  | (\$58) | \$151 | \$357 | \$390 | \$275 | \$99 | \$1,214 |
| $\underline{\text { FINAL (OVER)/UNDER COLLECTION }}$ | $(\$ 48,304)$ | \$53,824 | \$100,508 | \$52,125 | $(\$ 28,184)$ | $(\$ 56,899)$ | (\$73,070) | \$0 |

NEW HAMPSHIRE GAS CORPORATION
CALCULATION OF PURCHASED PROPANE COSTS WINTER PERIOD 2012-2013

| LINE <br> NO. |  |  |  |  |
| :--- | :--- | :--- | ---: | ---: | ---: |

NEW HAMPSHIRE GAS CORPORATION

## PROPANE PURCHASE STABILIZATION PROGRAM

 WINTER PERIOD 2012-2013| 1 | Delivery | Pre-Purchases (Gallons) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | Month | Apr-11 | May-11 | Jun-11 | Jul-11 | Aug-11 | Sep-11 | Total |
| 3 | Nov-11 | 18,000 | 13,500 | 13,500 | 18,000 | 13,500 | 13,500 | 90,000 |
| 4 | Dec-11 | 28,000 | 21,000 | 21,000 | 28,000 | 21,000 | 21,000 | 140,000 |
| 5 | Jan-12 | 32,000 | 24,000 | 24,000 | 32,000 | 24,000 | 24,000 | 160,000 |
| 6 | Feb-12 | 28,000 | 21,000 | 21,000 | 28,000 | 21,000 | 21,000 | 140,000 |
| 7 | Mar-12 | 22,000 | 16,500 | 16,500 | 22,000 | 16,500 | 16,500 | 110,000 |
| 8 | Apr-12 | 12,000 | 9,000 | 9,000 | 12,000 | 9,000 | 9,000 | 60,000 |
| 9 | Total | 140,000 | 105,000 | 105,000 | 140,000 | 105,000 | 105,000 | 700,000 |
| 10 | Monthly \% | 20.0\% | 15.0\% | 15.0\% | 20.0\% | 15.0\% | 15.0\% |  |


| Unadjusted Price per Gallon ${ }^{(1)}$ | \$1.3690 | \$1.2150 | \$1.2000 | \$1.3070 | \$1.2800 | \$1.3460 | $\frac{\text { Weighted Avg. }}{\$ 1.2914}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pipeline tariff rate increase ${ }^{(2)}$ |  |  |  |  |  |  | \$0.0913 |
| Delivery Price per Gallon |  |  |  |  |  |  | \$1.3827 |
| Delivery Price per Therm |  |  |  |  |  |  | \$1.5111 |

(1) Inclusive of Pipeline tariff rate, PERC fee, and Trucking charges at time of bid (March 2012), plus hedge premium charge. (2) Pipeline tariff rate increase with pending effective date of $11 / 16 / 12$ filed with FERC by Enterprise TE Products Pipeline Co.

## PROPANE SPOT MARKET PURCHASE COST ANALYSIS

 WINTER PERIOD 2012-2013|  |  | (1) <br> Mt. Belvieu ${ }^{1}$ |  | (2) Broker Fee |  | (3) Pipeline Rate ${ }^{2}$ |  | (4) PERC Fee |  | (5) <br> Supplier Charge |  |  |  | (7) <br> Trucking to Keene ${ }^{3}$ |  | (8) \$ per Gal. |  | (9) \$ per Therm |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | NOV | 0.8854 | + | 0.0100 | + | 0.1764 | + | 0.0040 | + | 0.0800 | $=$ | 1.1558 | + | 0.0762 | $=$ | 1.2320 | $=$ | 1.3464 |
| 2 | DEC | 0.8921 | + | 0.0100 | + | 0.2220 | + | 0.0040 | + | 0.0800 | $=$ | 1.2081 | + | 0.0762 | $=$ | 1.2843 | $=$ | 1.4036 |
| 3 | JAN | 0.9079 | + | 0.0100 | + | 0.2220 | + | 0.0040 | + | 0.0800 | $=$ | 1.2239 | + | 0.0762 | $=$ | 1.3001 | $=$ | 1.4209 |
| 4 | FEB | 0.9067 | + | 0.0100 | + | 0.2220 | + | 0.0040 | + | 0.0800 | $=$ | 1.2227 | + | 0.0762 | = | 1.2989 | $=$ | 1.4195 |
| 5 | MAR | 0.8896 | + | 0.0100 | + | 0.2220 | + | 0.0040 | + | 0.0800 | $=$ | 1.2056 | + | 0.0762 | = | 1.2818 | $=$ | 1.4008 |
| 6 | APR | 0.8746 | + | 0.0100 | + | 0.2220 | + | 0.0040 | + | 0.0800 | $=$ | 1.1906 | + | 0.0762 | $=$ | 1.2668 | $=$ | 1.3844 |

1. Propane futures market quotations (quotes.ino.com) on 9/18/12. See Appendix 1 .
2. Enterprise TE Products Pipeline Co., FERC tariffs 54.20 .0 effective $7 / 21 / 12$, and 54.15 .0 pending effective date $11 / 16 / 12$. See Appendix 2 A $-2 C$.
3. Northern Gas Transport trucking rate including diesel fuel surcharge. See Appendix 3A \& 3B.

NEW HAMPSHIRE GAS CORPORATION
PROPANE INVENTORY \& WEIGHTED AVERAGE COST OF GAS CALCULATION WINTER PERIOD 2012-2013


NEW HAMPSHIRE GAS CORPORATION
PRIOR PERIOD (OVER)/UNDER COLLECTION WINTER PERIOD 2011-2012

|  | PRIOR | NOV 11 | DEC 11 | JAN 12 | FEB 12 | MAR 12 | APR 12 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| COSTS |  |  |  |  |  |  |  |  |
| FIRM SENDOUT (therms) |  | 107,452 | 165,049 | 207,029 | 166,634 | 119,602 | 85,510 | 851,276 |
| COMPANY USE (therms) |  | 3,383 | 5,392 | 5,868 | 5,186 | 4,084 | 2,845 | 26,758 |
| TOTAL SENDOUT (therms) |  | 110,835 | 170,441 | 212,897 | 171,820 | 123,686 | 88,355 | 878,034 |
| COST PER THERM |  | \$2.0016 | \$2.0050 | \$1.9248 | \$1.9126 | \$1.9335 | \$1.9525 | \$1.9517 |
| TOTAL PROPANE COSTS |  | \$221,850 | \$341,726 | \$409,788 | \$328,617 | \$239,151 | \$172,514 | \$1,713,646 |
| REVENUES |  |  |  |  |  |  |  |  |
| FPO SALES (therms) |  | 14,709 | 19,739 | 32,563 | 34,335 | 30,530 | 20,684 | 152,560 |
| NON-FPO SALES (therms) |  | 64,169 | 86,754 | 144,950 | 155,273 | 139,637 | 94,222 | 685,005 |
| TOTAL SALES |  | 78,878 | 106,493 | 177,513 | 189,608 | 170,167 | 114,906 | 837,565 |
| FPO RATE PER THERM |  | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 |
| NON-FPO RATE PER THERM |  | \$2.1678 | \$2.0920 | \$2.0920 | \$2.0920 | \$2.1684 | \$2.1684 | \$2.1252 |
| FPO REVENUES |  | \$32,885 | \$44,130 | \$72,801 | \$76,763 | \$68,256 | \$46,243 | \$341,078 |
| NON-FPO REVENUES |  | \$139,105 | \$181,489 | \$303,235 | \$324,831 | \$302,788 | \$204,310 | \$1,455,758 |
| TOTAL REVENUES |  | \$171,990 | \$225,619 | \$376,036 | \$401,594 | \$371,044 | \$250,554 | \$1,796,837 |
| ACTUAL (OVER)/UNDER COLLECTION |  | \$49,860 | \$116,107 | \$33,752 | (\$72,977) | $(\$ 131,893)$ | (\$78,040) | $(\$ 83,190)$ |
| INTEREST AMOUNT |  | \$159 | \$384 | \$588 | \$537 | \$261 | (\$23) | \$1,905 |
| FINAL (OVER)/UNDER COLLECTION | \$33,758 | \$83,777 | \$200,268 | \$234,608 | \$162,168 | \$30,536 | $(\$ 47,527)$ |  |

## NEW HAMPSHIRE GAS CORPORATION

INTEREST CALCULATION
WINTER PERIOD 2012-2013

|  | MONTH | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) MONTH END BAL. WITH INTEREST (COL. 4+7) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | BEG. OF | (OVER) |  | END OF | AVERAGE | ANNUAL |  |  |
|  |  | MONTH | UNDER |  | MONTH | BALANCE | INTEREST | INTEREST |  |
| LINE NO. |  | BALANCE | COLLECT | REFUNDS | BALANCE | COL. | RATE | AMOUNT |  |
|  |  |  |  |  | (COL.1+2+3) | (COL. [1+4]/2) |  |  |  |
| 1 | MAY 2012 | $(\$ 47,527)$ | \$0 | \$0 | $(\$ 47,527)$ | $(\$ 47,527)$ | 3.25\% | (\$129) | (\$47,656) |
| 2 | JUN | $(47,656)$ | 0 | 0 | $(47,656)$ | $(47,656)$ | 3.25\% | (129) | $(47,785)$ |
| 3 | JUL | $(47,785)$ | 0 | 0 | $(47,785)$ | $(47,785)$ | 3.25\% | (129) | $(47,914)$ |
| 4 | AUG | $(47,914)$ | 0 | 0 | $(47,914)$ | $(47,914)$ | 3.25\% | (130) | $(48,044)$ |
| 5 | SEP | $(48,044)$ | 0 | 0 | $(48,044)$ | $(48,044)$ | 3.25\% | (130) | $(48,174)$ |
| 6 | OCT | $(48,174)$ | 0 | 0 | $(48,174)$ | $(48,174)$ | 3.25\% | (130) | $(48,304)$ |
| 7 | NOV | $(48,304)$ | 53,882 | 0 | 5,578 | $(21,363)$ | 3.25\% | (58) | 5,520 |
| 8 | DEC | 5,520 | 100,357 | 0 | 105,877 | 55,699 | 3.25\% | 151 | 106,028 |
| 9 | JAN 2013 | 106,028 | 51,768 | 0 | 157,796 | 131,912 | 3.25\% | 357 | 158,153 |
| 10 | FEB | 158,153 | $(28,574)$ | 0 | 129,579 | 143,866 | 3.25\% | 390 | 129,969 |
| 11 | MAR | 129,969 | $(57,174)$ | 0 | 72,795 | 101,382 | 3.25\% | 275 | 73,070 |
| 12 | APR | 73,070 | $(73,169)$ | 0 | (99) | 36,486 | 3.25\% | 99 | 0 |
| 13 |  |  |  |  |  |  |  |  |  |
| 14 |  |  |  |  |  |  |  | \$437 |  |

PRIOR PERIOD BEG. BALANCE w/INTEREST @ NOVEMBER 1, 2012 =
PRIOR PERIOD BEG. BAL. @ MAY 1, 2012 + INTEREST AMOUNT FOR MAY 2012 - OCTOBER 2012

```
= COL. 1, LINE 1
\(=(47,527)\)
```

$+$
$+$
(777)
$(48,304)$ @ NOVEMBER 1, 2012

| New Hampshire Gas Corporation Weather Normalization - Firm Sendout |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Actual Firm Sendout | Base Use | Heat Use | Actual Calendar Month Degree Days | Normal Calendar Month Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather Adjustment | Normal Heat Load | Normalized <br> Firm Sendout | Actual Company Use | Unaccounted <br> For <br> 1.13\% | $\begin{aligned} & \text { Total } \\ & \text { Firm } \\ & \text { Sendout } \end{aligned}$ |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
|  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) $+(8)$ | (1) - (3) + (9) |  | $(10-11)$ * 1.13\% | (10) - (11) + (12) |
| Nov-11 | 110,835 | 44,905 | 65,930 | 669 | 789 | (120) | 98.55 | 11,826 | 77,756 | 122,662 | 3,383 | 1,348 | 120,626 |
| Dec-11 | 170,441 | 44,905 | 125,536 | 1,034 | 1,171 | (137) | 121.41 | 16,633 | 142,169 | 187,074 | 5,392 | 2,053 | 183,735 |
| Jan-12 | 212,897 | 44,905 | 167,992 | 1,214 | 1,347 | (133) | 138.38 | 18,404 | 186,396 | 231,301 | 5,868 | 2,547 | 227,981 |
| Feb-12 | 171,820 | 44,905 | 126,915 | 1,005 | 1,133 | (128) | 126.28 | 16,164 | 143,079 | 187,984 | 5,186 | 2,066 | 184,864 |
| Mar-12 | 123,686 | 44,905 | 78,781 | 704 | 970 | (266) | 111.90 | 29,767 | 108,548 | 153,453 | 4,084 | 1,688 | 151,057 |
| Apr-12 | 88,355 | 44,905 | 43,450 | 534 | 588 | (54) | 81.37 | 4,394 | 47,844 | 92,749 | 2,845 | 1,016 | 90,920 |
| Total | 878,034 | 269,430 | 608,604 | 5,160 | 5,998 | (838) |  | 97,188 | 705,792 | 975,222 | 26,758 | 10,718 | 959,183 |


| New Hampshire Gas CorporationWeather Normalization - Sales Rate Residential |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle <br> Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather Adjustment | Normal Heat Load | Normal Firm <br> Billing Cycle <br> Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (3) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | $(3)+(8)$ | (1) - (3) + (9) |
| Nov-11 | 794 | 18,746 | 6,980 | 11,766 | 510 | 563 | (53) | 23.07 | 1,223 | 12,989 | 19,969 |
| Dec-11 | 798 | 26,358 | 6,980 | 19,378 | 722 | 845 | (123) | 26.84 | 3,301 | 22,679 | 29,659 |
| Jan-12 | 800 | 42,815 | 6,980 | 35,835 | 1,071 | 1,208 | (137) | 33.46 | 4,584 | 40,419 | 47,399 |
| Feb-12 | 808 | 44,202 | 6,980 | 37,222 | 1,172 | 1,304 | (132) | 31.76 | 4,192 | 41,414 | 48,394 |
| Mar-12 | 805 | 39,877 | 6,980 | 32,897 | 951 | 1,104 | (153) | 34.59 | 5,293 | 38,190 | 45,170 |
| Apr-12 | 805 | 24,921 | 6,980 | 17,941 | 676 | 907 | (231) | 26.54 | 6,131 | 24,072 | 31,052 |
| Total |  | 196,919 | 41,880 | 155,039 | 5,102 | 5,931 | (829) | 29.82 | 24,723 | 179,762 | 221,643 |

New Hampshire Gas Corporation

| New Hampshire Gas Corporation Weather Normalization - Sales Rate Commercial |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather <br> Adjustment | Normal <br> Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (3) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) $+(8)$ | (1) - (3) + (9) |
| Nov-11 | 355 | 60,132 | 35,503 | 24,629 | 504 | 554 | (50) | 48.87 | 2,443 | 27,072 | 62,575 |
| Dec-11 | 358 | 80,135 | 35,503 | 44,632 | 710 | 832 | (122) | 62.86 | 7,669 | 52,301 | 87,804 |
| Jan-12 | 363 | 134,698 | 35,503 | 99,195 | 1,063 | 1,199 | (136) | 93.32 | 12,691 | 111,886 | 147,389 |
| Feb-12 | 360 | 145,406 | 35,503 | 109,903 | 1,183 | 1,315 | (132) | 92.90 | 12,263 | 122,166 | 157,669 |
| Mar-12 | 365 | 130,290 | 35,503 | 94,787 | 960 | 1,108 | (148) | 98.74 | 14,613 | 109,400 | 144,903 |
| Apr-12 | 366 | 89,985 | 35,503 | 54,482 | 683 | 923 | (240) | 79.77 | 19,144 | 73,626 | 109,129 |
| Total |  | 640,646 | 213,018 | 427,628 | 5,103 | 5,931 | (828) | 83.12 | 68,824 | 496,452 | 709,469 |


| Summary - Total Winter Season Billed Sales |  |  |
| :--- | ---: | ---: |
|  |  |  |
| November | 78,878 | Normalized |
| December | 106,493 | 117,546 |
| January | 177,513 | 194,788 |
| February | 189,608 | 206,063 |
| March | 170,167 | 190,073 |
| April | 114,906 | 140,181 |
| Total | 837,565 | 931,112 |

Typical Residential Heating Bill - Fixed Price Option Program
Forecasted 2012-2013 Winter Period vs. Actual 2011-2012 Winter Period

|  |  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | 12 MONTHS ENDED 04/2012 |  | Nov-11 | Dec-11 | Jan-12 | Feb-12 | Mar-12 | Apr-12 | Winter Nov-Apr | May-11 | Jun-11 | Jul-11 | Aug-11 | Sep-11 | Oct-11 | Summer May-Oct | $\begin{gathered} \text { Total } \\ \text { Nov-Oct } \end{gathered}$ |
| 3 | Typical Usage - therms (1) <br> Residential Heating |  | 109 | 150 | 187 | 188 | 166 | 132 | 932 | 90 | 55 | 30 | 30 | 42 | 71 | 318 | 1,250 |
| 5 | Customer Charge <br> Delivery Charge: <br> Winter Summer |  | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$51.60 | \$105.60 |
| 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7 | First 80 therms @ \$1.1522 | \$1.1108 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$553.08 | \$88.86 | \$61.09 | \$33.32 | \$33.32 | \$46.65 | \$78.87 | \$342.11 | \$895.19 |
| 8 | Next 120 therms @ \$0.9442 | \$0.9028 | \$27.38 | \$66.09 | \$101.03 | \$101.97 | \$81.20 | \$49.10 | \$426.77 | \$9.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.03 | \$435.80 |
| 9 | Over 200 therms @ \$0.7946 | \$0.7532 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 10 | Base Delivery Revenue Total |  | \$128.56 | \$167.27 | \$202.21 | \$203.15 | \$182.38 | \$150.28 | \$1,033.85 | \$106.49 | \$69.69 | \$41.92 | \$41.92 | \$55.25 | \$87.47 | \$402.74 | \$1,436.59 |
| 11 | Deferred Revenue Surcharge Rate |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
| 12 | Deferred Revenue Surcharge Total |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 13 | COG Rates |  | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$2.2357 | \$1.9493 | \$1.9493 | \$2.1945 | \$2.2449 | \$2.2449 | \$2.1145 | \$2.0763 |  |
| 14 | Cost of Gas Total |  | \$243.69 | \$335.36 | \$418.08 | \$420.31 | \$371.13 | \$295.11 | \$2,083.68 | \$175.44 | \$107.21 | \$65.84 | \$67.35 | \$94.29 | \$150.13 | \$660.26 | \$2,743.94 |
| 15 | Total Bill |  | \$372 | \$503 | \$620 | \$623 | \$554 | \$445 | \$3,118 | \$282 | \$177 | \$108 | \$109 | \$150 | \$238 | \$1,063 | \$4,181 |
| 16 | 12 MONTHS ENDED 04/2013 |  | Nov-12 | Dec-12 | Jan-13 | Feb-13 | Mar-13 | Apr-13 | Winter Nov-Apr | May-12 | Jun-12 | Jul-12 | Aug-12 | Sep-12 | Oct-12 | Summer May-Oct | $\begin{gathered} \hline \text { Total } \\ \text { Nov-Oct } \end{gathered}$ |
| 18 19 | Typical Usage - therms (1) Residential Heating |  | 109 | 150 | 187 | 188 | 166 | 132 | 932 | 90 | 55 | 30 | 30 | 42 | 71 | 318 | 1,250 |
| 20 | Customer Charge <br> Delivery Charge: <br> Winter Summer |  | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$108.00 |
| 21 |  |  | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$553.08 | \$92.18 | \$63.37 | \$34.57 | \$34.57 | \$48.39 | \$81.81 | \$354.89 | \$907.97 |
| 23 | Next 120 therms @ \$0.9442 | \$0.9442 | \$27.38 | \$66.09 | \$101.03 | \$101.97 | \$81.20 | \$49.10 | \$426.77 | \$9.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.44 | \$436.21 |
| 24 | Over 200 therms @ \$0.7946 | \$0.7946 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 25 | Base Delivery Revenue Total |  | \$128.56 | \$167.27 | \$202.21 | \$203.15 | \$182.38 | \$150.28 | \$1,033.85 | \$110.62 | \$72.37 | \$43.57 | \$43.57 | \$57.39 | \$90.81 | \$418.33 | \$1,452.18 |
| 26 | Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  | \$0.00 |  |  |  |  |  |  | \$15.59 | \$15.59 |
| 27 |  |  |  |  |  |  |  |  | 0.0\% |  |  |  |  |  |  | 3.9\% | 1.19 |
| 28 | Deferred Revenue Surcharge Rate |  | \$0.0716 | \$0.0716 | \$0.0716 | \$0.0716 | \$0.0716 | \$0.0716 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
| 29 | Deferred Revenue Surcharge Total |  | \$7.80 | \$10.74 | \$13.39 | \$13.46 | \$11.89 | \$9.45 | \$66.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66.73 |
| 30 | COG Rates |  | \$1.5217 | \$1.5217 | \$1.5217 | \$1.5217 | \$1.5217 | \$1.5217 | \$1.5217 | \$1.7884 | \$1.2767 | \$1.2025 | \$1.3013 | \$1.1527 | \$1.1527 | \$1.3728 |  |
| 31 | Cost of Gas Total |  | \$165.87 | \$228.26 | \$284.56 | \$286.08 | \$252.60 | \$200.86 | \$1,418.23 | \$160.96 | \$70.22 | \$36.08 | \$39.04 | \$48.41 | \$81.84 | \$436.55 | \$1,854.78 |
| 32 | Seasonal COG Difference from previous year |  |  |  |  |  |  |  | -\$665.45 |  |  |  |  |  |  | -\$223.71 | -\$889.16 |
| 33 | Seasonal Percent Change from previous year |  |  |  |  |  |  |  | -31.9\% |  |  |  |  |  |  | -33.9\% | -32.4\% |
| 34 | Total Bill |  | \$302 | \$406 | \$500 | \$503 | \$447 | \$361 | \$2,519 | \$272 | \$143 | \$80 | \$83 | \$106 | \$173 | \$855 | \$3,374 |
| 35 | Seasonal Total Bill Difference from previous year |  |  |  |  |  |  |  | -\$598.72 |  |  |  |  |  |  | -\$208.12 | -\$806.84 |
| 36 | Seasonal Percent Change from previous year |  |  |  |  |  |  |  | -19.2\% |  |  |  |  |  |  | -19.6\% | -19.3\% |
| 37 | Seasonal Percent Change resulting from Base Rates (inc |  | ef. Revenu | Surch.) |  |  |  |  | 2.1\% |  |  |  |  |  |  | 1.5\% | 2.0\% |
| 38 | Seasonal Percent Change resulting from COG |  |  |  |  |  |  |  | -21.3\% |  |  |  |  |  |  | -21.0\% | -21.3\% |


|  |  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 12 MONTHS ENDED 04/2011 |  | Nov-11 | Dec-11 | Jan-12 | Feb-12 | Mar-12 | Apr-12 | Winter Nov-Apr | May-11 | Jun-11 | Jul-11 | Aug-11 | Sep-11 | Oct-11 | Summer May-Oct | Total Nov-Oct |
| 3 | Typical Usage - therms (1) <br> Residential Heating |  | 109 | 150 | 187 | 188 | 166 | 132 | 932 | 90 | 55 | 30 | 30 | 42 | 71 | 318 | 1,250 |
| 5 | Customer Charge <br> Delivery Charge: <br> Winter | ummer | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$9.00 | \$54.00 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$8.60 | \$51.60 | \$105.60 |
| 7 | First 80 therms @ \$1.1522 | \$1.1108 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$553.08 | \$88.86 | \$61.09 | \$33.32 | \$33.32 | \$46.65 | \$78.87 | \$342.11 | \$895.19 |
| 8 | Next 120 therms @ \$0.9442 | \$0.9028 | \$27.38 | \$66.09 | \$101.03 | \$101.97 | \$81.20 | \$49.10 | \$426.77 | \$9.03 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.03 | \$435.80 |
| 9 | Over 200 therms @ \$0.7946 | \$0.7532 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 10 | Base Delivery Revenue Total |  | \$128.56 | \$167.27 | \$202.21 | \$203.15 | \$182.38 | \$150.28 | \$1,033.85 | \$106.49 | \$69.69 | \$41.92 | \$41.92 | \$55.25 | \$87.47 | \$402.74 | \$1,436.59 |
| 11 | Deferred Revenue Surcharge Rate |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
| 12 | Deferred Revenue Surcharge Total |  | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 13 | COG Rates |  | \$2.1678 | \$2.0920 | \$2.0920 | \$2.0920 | \$2.1684 | \$2.1684 | \$2.1253 | \$1.9493 | \$1.9493 | \$2.1945 | \$2.2449 | \$2.2449 | \$2.1145 | \$2.0763 |  |
| 14 | Cost of Gas Total |  | \$236.29 | \$313.80 | \$391.20 | \$393.30 | \$359.95 | \$286.23 | \$1,980.77 | \$175.44 | \$107.21 | \$65.84 | \$67.35 | \$94.29 | \$150.13 | \$660.26 | \$2,641.03 |
| 15 | Total Bill |  | \$365 | \$481 | \$593 | \$596 | \$542 | \$437 | \$3,015 | \$282 | \$177 | \$108 | \$109 | \$150 | \$238 | \$1,063 | \$4,078 |
| 16 | 12 MONTHS ENDED 04/2012 |  | Nov-12 | Dec-12 | Jan-13 | Feb-13 | Mar-13 | Apr-13 | Winter Nov-Apr | May-12 | Jun-12 | Jul-12 | Aug-12 | Sep-12 | Oct-12 | Summer May-Oct | Total Nov-Oct |
| 18 | Typical Usage - therms (1) <br> Residential Heating |  | 109 | 150 | 187 | 188 | 166 | 132 | 932 | 90 | 55 | 30 | 30 | 42 | 71 | 318 | 1,250 |
| 22 | First 80 therms @ \$1.1522 | \$1.1522 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$92.18 | \$553.08 | \$92.18 | \$63.37 | \$34.57 | \$34.57 | \$48.39 | \$81.81 | \$354.89 | \$907.97 |
| 23 | Next 120 therms @ \$0.9442 | \$0.9442 | \$27.38 | \$66.09 | \$101.03 | \$101.97 | \$81.20 | \$49.10 | \$426.77 | \$9.44 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$9.44 | \$436.21 |
| 24 | Over 200 therms @ \$0.7946 | \$0.7946 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 25 | Base Delivery Revenue Total |  | \$128.56 | \$167.27 | \$202.21 | \$203.15 | \$182.38 | \$150.28 | \$1,033.85 | \$110.62 | \$72.37 | \$43.57 | \$43.57 | \$57.39 | \$90.81 | \$418.33 | \$1,452.18 |
| 26 27 | Seasonal Base Delivery Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  | $\begin{gathered} \$ 0.00 \\ 0.0 \% \end{gathered}$ |  |  |  |  |  |  | $\begin{array}{r} \hline \$ 15.59 \\ 3.9 \% \end{array}$ | $\begin{array}{r} \$ 15.59 \\ 1.1 \% \end{array}$ |
| 28 | Deferred Revenue Surcharge Rate |  | \$0.0716 | \$0.0716 | \$0.0716 | \$0.0716 | \$0.0716 | \$0.0716 |  | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 | \$0.0000 |  |  |
| 29 | Deferred Revenue Surcharge Total |  | \$7.80 | \$10.74 | \$13.39 | \$13.46 | \$11.89 | \$9.45 | \$66.73 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$66.73 |
| 30 | COG Rates |  | \$1.5017 | \$1.5017 | \$1.5017 | \$1.5017 | \$1.5017 | \$1.5017 | \$1.5017 | \$1.7884 | \$1.2767 | \$1.2025 | \$1.3013 | \$1.1527 | \$1.1527 | \$1.3728 |  |
| 31 | Cost of Gas Total |  | \$163.69 | \$225.26 | \$280.82 | \$282.32 | \$249.28 | \$198.22 | \$1,399.59 | \$160.96 | \$70.22 | \$36.08 | \$39.04 | \$48.41 | \$81.84 | \$436.55 | \$1,836.14 |
| 32 | Seasonal COG Difference from previous year Seasonal Percent Change from previous year |  |  |  |  |  |  |  | $\begin{array}{r} -\$ 581.18 \\ -29.3 \% \end{array}$ |  |  |  |  |  |  | $\begin{array}{\|r\|} \hline-\$ 223.71 \\ -33.9 \% \end{array}$ | $\begin{array}{r} -\$ 804.89 \\ -30.5 \% \end{array}$ |
| 34 | Total Bill |  | \$300 | \$403 | \$496 | \$499 | \$444 | \$358 | \$2,500 | \$272 | \$143 | \$80 | \$83 | \$106 | \$173 | \$855 | \$3,355 |
| 35 | Seasonal Total Bill Difference from previous year |  |  |  |  |  |  |  | -\$514.45 |  |  |  |  |  |  | -\$208.12 | -\$722.57 |
| 36 | Seasonal Percent Change from previous year |  |  |  |  |  |  |  | -17.1\% |  |  |  |  |  |  | -19.6\% | -17.7\% |
| 37 | Seasonal Percent Change resulting from Base Rates (inc |  | f. Revenu | Surch.) |  |  |  |  | 2.2\% |  |  |  |  |  |  | 1.5\% | 2.0\% |
| 38 | Seasonal Percent Change resulting from COG |  |  |  |  |  |  |  | -19.3\% |  |  |  |  |  |  | -21.0\% | -19.7\% |

Typical Commercial Bill - Fixed Price Option Program
Forecasted 2012-2013 Winter Period vs. Actual 2011-2012 Winter Period


Typical Commercial Bill - Non-Fixed Price Option Program Forecasted 2012-2013 Winter Period vs. Actual 2011-2012 Winter Period


| New Hampshire Gas CorporationHistorical COG Comparison - FPO vs. Non-FPO Price |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Winter Period | FPO Rate | Amount of Premium | Percent Participation (therms) | Actual FPO Volumes | Premium Revenue | Typical Residential FPO bill | Average Non-FPO Rate | Typical Residential Non-FPO bill | $\begin{gathered} \hline \text { Cost/(Savings) } \\ \text { to FPO } \\ \text { Customers } \\ \hline \end{gathered}$ |
| 2011-2012 | \$2.2357 | \$0.02 | 18.21\% | 152,560 | \$3,051 | \$2,084 | \$2.1253 | \$1,981 | \$103 |
| 2010-2011 | -------- FPO not offered due to Selkirk terminal embargo -------- |  |  |  |  |  |  |  |  |
| 2009-2010 | \$1.3402 | \$0.02 | 17.12\% | 163,486 | \$3,270 | \$2,256 | \$1.4900 | \$2,396 | (\$140) |
| 2008-2009 | \$2.2408 | \$0.02 | 21.08\% | 205,970 | \$4,119 | \$2,974 | \$1.7347 | \$2,492 | \$482 |
| 2007-2008 | \$1.5212 | \$0.02 | 28.01\% | 266,419 | \$5,328 | \$2,288 | \$1.7646 | \$2,520 | (\$232) |
| 2006-2007 | \$1.4741 | \$0.02 | 21.86\% | 206,686 | \$4,134 | \$2,250 | \$1.5397 | \$2,313 | (\$63) |
| 2005-2006 | \$1.5260 | \$0.02 | 42.91\% | 348,849 | \$6,977 | \$2,248 | \$1.3742 | \$2,103 | \$145 |
| 2004-2005 | \$1.2323 | n/a | 39.44\% | 340,315 | n/a | \$1,946 | \$1.2647 | \$1,976 | (\$30) |
| 2003-2004 | \$0.8877 | n/a | 38.78\% | 316,300 | n/a | \$1,580 | \$1.0325 | \$1,718 | (\$138) |
| Average |  |  |  |  |  | \$2,203 |  | \$2,187 | \$16 |

MONT BELVIEU PROPANE FUTURES - 09/18/12 CLOSE

ClearPort , MONT BELVIEU LDH PROPANE Nov 2012 (E)
CORIK.com

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eBook From Forex.com 0.88542 +
2012-09-18

ClearPort , MONT BELVIEU LDH PROPANE Dec 2012 (E)

| (FOREX.com | Free Currenoy Trading eBook From Forex.com | $\begin{array}{r} 0.89208+ \\ 2012-09-18 \end{array}$ |
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| ClearPort , MONT BELVIEU LDH PROPANE Jan 2013 (E) ( |  |  |
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## ClearPort , MONT BELVIEU LDH PROPANE Feb 2013 (E)

| FOR.com | Free Currency Trading <br> eBook From Forex.com | $\mathbf{0 . 9 0 6 6 7 +}$ |
| :---: | ---: | ---: |
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| $2012-09-18$ |  |  |

ClearPort , MONT BELVIEU LDH PROPANE Mar 2013 (E)


ClearPort , MONT BELVIEU LDH PROPANE Apr 2013 (E) (
(FOREX.com

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## RATES (In Cents-per-bbl.)

| $\begin{array}{cc}\text { ITEM NO. } 135 & \begin{array}{c}\text { Non-Incentive Rates for Propane (Gulf Coast Origins) } \\ {[\mathrm{U}] \text { All rates in this item are unchanged unless otherwise indicated. }}\end{array}\end{array}$ |  |  |
| :---: | :---: | :---: |
|  | Origin |  |
| Destination | Arcadia (Bienville Parish, LA) | Mont Belvieu (Chambers Co., TX) |
| Arcadia (Bienville Parish, LA) | - | 185.88 |
| Calvert City (Marshall Co., KY) | - | 346.11 |
| Coshocton (Coshocton Co., OH) | 377.62 | 403.40 |
| Dexter (Stoddard Co., MO) | 243.93 | 269.60 |
| Du Bois (Clearfield Co., PA) | 422.64 (1) | 447.85 (1) |
| [C] Engle (Chester Co., PA) | [C] | [C] |
| Finger Lakes (Schuyler Co., NY) | 448.91 | 474.24 |
| Floreffe Junction (Allegheny Co., PA) | - | 384.24 |
| Fontaine (Green Co., AR) | 227.40 | 253.29 |
| Greensburg (Westmoreland Co., PA) | 397.44 (1) | 422.64 (1) |
| Harford Mills (Cortland Co., NY) | 452.26 (1) | 477.66 (1) |
| Kingsland (Cleveland Co., AR) | 201.89 | 214.82 |
| Lebanon (Boone Co., IN) | 292.07 (8) | 317.96 (8) |
| Lima (Allen Co., OH) | 314.54 | 340.57 |
| North Little Rock (Pulaski Co., AR) | 200.76 | 226.66 |
| Oneonta (Otsego Co., NY) | 490.93 (1) | 516.14 (1) |
| Princeton (Gibson Co., IN) | 319.99 | 346.11 |
| Schaefferstown (Lebanon Co., PA) | 457.10 | 482.80 |
| Selkirk (Albany Co., NY) | 523.58 (1) | 548.79 (1) |
| Seymour (Jackson Co., IN) | 276.39 | 302.13 |
| Sinking Spring (Berks Co., PA) | 457.10 | 482.80 |
| Todhunter (Butler $\mathrm{Co} ., \mathrm{OH}$ ) | 335.69 | 361.47 |
| [C] Iwin Oaks ( Delaware Co, PA) | [C] | [C] |
| Watkins Glen (Schuyler Co., NY) | 427.91 (1) | 453.24 (1) |
| West Memphis (Crittenden Co., AR) | - | 269.60 (8) |

## RATES (In Cents-per-bbl.)

ITEM NO. 135 Non-Incentive Rates for Propane ([W] Gulf-Censt-Origins Southern Segment Origins)

| Destination | Origin |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Arcadia (Bienville Parish, LA) |  | Mont Belvieu (Chambers Co., TX) |  |
| [ N$]$ ZONE 1 |  |  |  |  |
| Lima (Allen Co ., OH ) <br> Todhunter (Butler $\mathrm{Co} ., \mathrm{OH}$ ) | $\begin{aligned} & {[\mathrm{C}]} \\ & \text { [I] } 523.56 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { [I] } 523.56 \\ & \text { [I] } 523.56 \\ & \hline \end{aligned}$ |  |
| [ N$]$ ZONE 2 |  |  |  |  |
| Coshocton (Coshocton Co., OH) <br> Du Bois (Clearfield Co., PA) <br> Greensburg (Westmoreland Co., PA) | [1] 711.65 <br> [I] 711.65 <br> [I] 711.65 | (1) (1) | $\begin{aligned} & \text { [1] } 711.65 \\ & \text { [1] } 711.65 \\ & \text { [1] } 711.65 \end{aligned}$ | $\begin{aligned} & \text { (1) } \\ & \text { (1) } \end{aligned}$ |
| [N] ZONE 3 |  |  |  |  |
| Eagle (Chester Co., PA) <br> Schaefferstown (Lebanon Co., PA) <br> Sinking Spring (Berks Co., PA) <br> [C] Fwin Oaks -(Delaware $\mathrm{Ce}_{0}, \mathrm{PA}$ ) | $\begin{gathered} \text { [I] } 887.08 \\ {[\mathrm{C}]} \\ {[\mathrm{C}]} \\ {[\mathrm{C}]} \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { [I] } 887.08 \\ & \text { [I] } 887.08 \\ & \text { [I] } 887.08 \\ & {[C]} \\ & \hline \end{aligned}$ |  |
| [N] ZONE 4 |  |  |  |  |
| Finger Lakes (Schuyler Co., NY) <br> Harford Mills (Cortland Co., NY) <br> Oneonta (Otsego Co., NY) <br> Selkirk (Albany Co., NY) <br> Watkins Glen (Schuyler Co., NY) | [I] 953.37 [C] [C] [C] [I] 932.37 |  | [I] 953.37 [I] 932.37 [I] 932.37 [I] 932.37 [I] 932.37 | (1) (1) (1) (1) |
| [N] ZONE 5 |  |  |  |  |
| Arcadia (Bienville Parish, LA) <br> Calvert City (Marshall Co., KY) <br> Dexter (Stoddard Co., MO) <br> [C] Floreffe Junction-(Allegheny-Ge,PA) <br> Fontaine (Green Co., AR) <br> Kingsland (Cleveland Co., AR) <br> Lebanon (Boone Co., IN) <br> North Little Rock (Pulaski Co, AR) <br> Princeton (Gibson Co, IN) <br> Seymour (Jackson Co., IN) <br> West Memphis (Crittenden Co., AR) | -- $\overline{[C}]$ -- $[\mathrm{C}]$ $[\mathrm{C}]$ $[\mathrm{C}]$ $[\mathrm{C}]$ $[\mathrm{I}] 324.25$ $[\mathrm{C}]$ - | [C](8) | [D] 162.88 <br> [D] 306.99 <br> [I] 269.46 <br> [C] <br> [I] 249.10 <br> [D] 194.47 <br> [1] 377.66 <br> [I] 213.36 <br> [I] 324.25 <br> [I] 353.29 <br> [I] 249.97 | (8) (8) |

## ENTERPRISE TE PRODUCTS PIPELINE CO. TARIFF RATES

 Rates per Gallon
## FERC 54.20.0 - Effective July 21, 2012

ITEM NO. 135 - Non-Incentive Rates for Propane (Gulf Coast Origins)

|  | Origin <br> Mount Belvieu <br> ¢-per-bbl | gal-per-bbl | ¢-per-gal |  |
| :--- | :---: | :---: | :---: | :---: |
| Destination |  |  |  |  |
| Selkirk <br> (Albany Co., NY) | See page <br> 29 of 33 | 548.8 | 42 | 0.1307 |

## FERC 54.15.0 - Effective November 16, 2012 (pending FERC approval)

ITEM NO. 135 - Non-Incentive Rates for Propane (Southern Segment Origins)

|  | Origin <br> Mount Belvieu <br> ¢-per-bbl | gal-per-bbl | థ-per-gal |  |
| :--- | :---: | :---: | :---: | :---: |
| Destination |  |  |  |  |
| Selkirk <br> (Albany Co., NY) | See page <br> 12 of 16 | 932.4 | 42 | 0.2220 |

ITEM NO. 30 - December-through-February Charges
If, during a single calendar month in the period December through February, Shipper receives deliveries at northeast terminals in excess of the total volume delivered to the same Shipper at such terminals during the preceding March-through-November period, a charge of thirty cents (30§) per Barrel in addition to all other charges shall apply to such excess volume.

|  | Origin <br> Mount Belvieu <br> ¢-per-bbl | gal-per-bbl | ¢-per-gal |  |
| :--- | :---: | :---: | :---: | :---: |
| Destination |  |  |  |  |
| Selkirk <br> (Albany Co., NY) |  | 30.0 | 42 | 0.0071 |

From: Deanna Delacruz [mailto:d.delacruz@ northerngastransport.com] Sent: Monday, September 17, 2012 05:27 PM
Subject: Fuel Surcharge email
Northern Gas Transport, Inc.
Box 106
Lyndonville, VT 05851-0106
1-800-648-1075
FAX: 802-626-5039

September 17, 2012

## To: All Customers

## Re: Fuel Surcharge

As of Monday, September 17, 2012 the Department of Energy New England average price per gallon of diesel fuel was $\$ 4.215$. All deliveries invoiced from Sunday, September 23,2012 through Saturday, September 29,2012 will be line item assessed at $32.5 \%$ fuel surcharge. Thank you and should you have any questions, please contact Susan Noyes at 1-800-648-1075 extension 223.

Best Regards,

Bruce Grant
President/Owner

Northern Gas Transport Inc. - Selkirk to Keene

| Gallons | Base <br> Rate | Base <br> Charge | Furcharge <br> Rate | Surcharge | Total <br> Charge | Total Rate <br> Per Gallon |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $20.00 \%$ | $\$ 105.80$ | $\$ 634.80$ | $\$ 0.0690$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $20.50 \%$ | $\$ 108.45$ | $\$ 637.45$ | $\$ 0.0693$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $21.00 \%$ | $\$ 111.09$ | $\$ 640.09$ | $\$ 0.0696$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $21.00 \%$ | $\$ 113.74$ | $\$ 642.74$ | $\$ 0.0699$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $22.00 \%$ | $\$ 116.38$ | $\$ 645.38$ | $\$ 0.0702$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $22.50 \%$ | $\$ 119.03$ | $\$ 648.03$ | $\$ 0.0704$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $23.00 \%$ | $\$ 121.67$ | $\$ 650.67$ | $\$ 0.0707$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $23.50 \%$ | $\$ 124.32$ | $\$ 653.32$ | $\$ 0.0710$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $24.00 \%$ | $\$ 126.96$ | $\$ 655.96$ | $\$ 0.0713$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $24.50 \%$ | $\$ 129.61$ | $\$ 658.61$ | $\$ 0.0716$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $25.00 \%$ | $\$ 132.25$ | $\$ 661.25$ | $\$ 0.0719$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $25.50 \%$ | $\$ 134.90$ | $\$ 663.90$ | $\$ 0.0722$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $26.00 \%$ | $\$ 137.54$ | $\$ 666.54$ | $\$ 0.0725$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $26.50 \%$ | $\$ 140.19$ | $\$ 669.19$ | $\$ 0.0727$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $27.00 \%$ | $\$ 142.83$ | $\$ 671.83$ | $\$ 0.0730$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $27.50 \%$ | $\$ 145.48$ | $\$ 674.48$ | $\$ 0.0733$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $28.00 \%$ | $\$ 148.12$ | $\$ 677.12$ | $\$ 0.0736$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $28.50 \%$ | $\$ 150.77$ | $\$ 679.77$ | $\$ 0.0739$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $29.00 \%$ | $\$ 153.41$ | $\$ 682.41$ | $\$ 0.0742$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $29.50 \%$ | $\$ 156.06$ | $\$ 685.06$ | $\$ 0.0745$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $30.00 \%$ | $\$ 158.70$ | $\$ 687.70$ | $\$ 0.0748$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $30.50 \%$ | $\$ 161.35$ | $\$ 690.35$ | $\$ 0.0750$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $31.00 \%$ | $\$ 163.99$ | $\$ 692.99$ | $\$ 0.0753$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $31.50 \%$ | $\$ 166.64$ | $\$ 695.64$ | $\$ 0.0756$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $32.00 \%$ | $\$ 169.28$ | $\$ 698.28$ | $\$ 0.0759$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $32.50 \%$ | $\$ 171.93$ | $\$ 700.93$ | $\$ 0.0762$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $33.00 \%$ | $\$ 174.57$ | $\$ 703.57$ | $\$ 0.0765$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $33.50 \%$ | $\$ 177.22$ | $\$ 706.22$ | $\$ 0.0768$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $34.00 \%$ | $\$ 179.86$ | $\$ 708.86$ | $\$ 0.0771$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $34.50 \%$ | $\$ 182.51$ | $\$ 711.51$ | $\$ 0.0773$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $35.00 \%$ | $\$ 185.15$ | $\$ 714.15$ | $\$ 0.0776$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $35.50 \%$ | $\$ 187.80$ | $\$ 716.80$ | $\$ 0.0779$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $36.00 \%$ | $\$ 190.44$ | $\$ 719.44$ | $\$ 0.0782$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $36.00 \%$ | $\$ 193.09$ | $\$ 722.09$ | $\$ 0.0785$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $37.00 \%$ | $\$ 195.73$ | $\$ 724.73$ | $\$ 0.0788$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $37.50 \%$ | $\$ 198.38$ | $\$ 727.38$ | $\$ 0.0791$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $38.00 \%$ | $\$ 201.02$ | $\$ 730.02$ | $\$ 0.0794$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $38.50 \%$ | $\$ 203.67$ | $\$ 732.67$ | $\$ 0.0796$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $39.00 \%$ | $\$ 206.31$ | $\$ 735.31$ | $\$ 0.0799$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $39.50 \%$ | $\$ 208.96$ | $\$ 737.96$ | $\$ 0.0802$ |
| 9,200 | $\$ 0.0575$ | $\$ 529.00$ | $40.00 \%$ | $\$ 211.60$ | $\$ 740.60$ | $\$ 0.0805$ |
|  |  |  |  |  |  |  |


| Year 1 | Nov-09 | Dec-09 | Jan-10 | Feb-10 | Mar-10 | Apr-10 | May-10 | Jun-10 | Jul-10 | Aug-10 | Sep-10 | Oct-10 | $\underline{\text { Total }}$ | Billed <br> Rate | $\begin{aligned} & \text { Max } \\ & \text { Rate } \end{aligned}$ | Deferred Rate | Deferred <br> Revenue |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Customers | 800 | 811 | 812 | 823 | 819 | 811 | 801 | 739 | 752 | 743 | 756 | 770 | 9,437 | \$8.20 | \$9.00 | \$0.80 | \$7,550 |
| Commercial Customers | 330 | 339 | 341 | 333 | 318 | 342 | 341 | 344 | 347 | 339 | 340 | 344 | 4,058 | \$16.40 | \$18.00 | \$1.60 | \$6,493 |
| 1-80 Therm Block Sales | 34,079 | 41,944 | 57,937 | 55,014 | 51,258 | 43,816 | 30,878 | 19,129 | 14,835 | 12,870 | 13,387 | 16,458 | 391,605 | \$1.0694 | \$1.1522 | \$0.0828 | \$32,425 |
| 81-199 Therm Block Sales | 11,955 | 16,111 | 41,584 | 35,007 | 28,478 | 17,950 | 9,872 | 6,214 | 5,428 | 5,272 | 5,312 | 5,856 | 189,039 | \$0.8614 | \$0.9442 | \$0.0828 | \$15,652 |
| 200+ Therms Block Sales | 42,922 | 49,750 | 142,508 | 118,887 | 100,012 | 64,913 | 34,312 | 21,238 | 19,513 | 17,700 | 17,347 | 21,666 | 650,768 | \$0.7118 | \$0.7946 | \$0.0828 | \$53,884 |
| Deferred Revenue - Year 1 (Nov. 1, 2009 - Oct. 31, 2010) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$116,004 |
| Year 2 | Nov-10 | Dec-10 | Jan-11 | Feb-11 | Mar-11 | Apr-11 | May-11 | Jun-11 | Jul-11 | Aug-11 | Sep-11 | Oct-11 | Total | Billed <br> Rate | $\begin{aligned} & \text { Max } \\ & \text { Rate } \\ & \hline \end{aligned}$ | Deferred Rate | Deferred <br> Revenue |
| Residential Customers | 800 | 808 | 815 | 809 | 813 | 809 | 780 | 736 | 741 | 738 | 768 | 772 | 9,389 | \$8.60 | \$9.00 | \$0.40 | \$3,756 |
| Commercial Customers | 347 | 358 | 364 | 367 | 371 | 367 | 359 | 363 | 361 | 357 | 354 | 351 | 4,319 | \$17.20 | \$18.00 | \$0.80 | \$3,455 |
| 1-80 Therm Block Sales | 32,717 | 46,097 | 56,731 | 56,611 | 53,736 | 51,117 | 33,502 | 19,387 | 15,578 | 13,140 | 14,454 | 17,112 | 410,182 | \$1.1108 | \$1.1522 | \$0.0414 | \$16,982 |
| 81-199 Therm Block Sales | 11,305 | 20,559 | 38,053 | 40,840 | 32,808 | 26,817 | 11,508 | 6,636 | 5,941 | 5,653 | 5,834 | 6,003 | 211,957 | \$0.9028 | \$0.9442 | \$0.0414 | \$8,775 |
| 200+ Therms Block Sales | 37,112 | 63,626 | 128,291 | 131,690 | 107,428 | 87,605 | 42,740 | 23,320 | 24,227 | 21,839 | 24,046 | 23,402 | 715,326 | \$0.7532 | \$0.7946 | \$0.0414 | \$29,614 |
| Deferred Revenue - Year 2 (Nov. 1, 2010 - Oct. 31, 2011) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$62,582 |
| Deferred Revenue - Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$178,586 |
| Deferred Revenue to be Collected Nov. 1, 2012 - Oct. 31, 2013 (one-half of Deferred Revenue Total) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$89,293 |
| Therm Sales Forecast - Nov. 1, 2012 - Oct. 31, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 1,247,331 |
| Deferred Revenue Surcharge Rate - Nov. 1, 2012 - Oct. 31, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | \$0.0716 |

Residential Heating Customers
Typical Therm Usage - Winter Period
Bill Impact (\$) - Winter 2012-2013 (Non-FPO)
Bill Impact (\%) - Winter 2012-2013 (Non-FPO)
Typical Therm Usage - Summer Period
Bill Impact (\$)- Summer Period
Bill Impact (\%)-Summer Period

